



City Council Report

Date: August 24, 2015
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Parks, Retention Basins and Sports Fields
Landscape Maintenance Services – Zone 3 for the Parks, Recreation and
Commercial Facilities Department (**Council Districts 1, 2, 3, and 4**)

Purpose and Recommendation

Council is requested to approve the Term Contract for Parks, Retention Basins and Sports Fields Landscape Maintenance Services – Zone 3 as recommended. A committee representing the Parks, Recreation and Commercial Facilities Department (PRCF) and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposal from Mariposa Landscape Arizona, Inc. at \$860,457.17 annually, based on estimated requirements.

Background / Discussion

This contract provides landscape maintenance services for City parks and retention basins encompassing 172.88 acres of park land and 80.78 acres of retention basins. Tasks performed include but are not limited to cleaning, irrigation, sprinkler system maintenance, trimming, mowing, weed control, fertilization, etc., depending on whether the area is turf, desert, or a combination of both.

On November 4, 2013, Council approved the initial three-year contract with Artistic Land Management, Inc. Due to a breach of contract and ongoing performance issues, the contract was terminated. Zone 3 landscape maintenance services are currently performed under a three-month agreement, expiring on August 31, 2015, with Mariposa Landscape Arizona, Inc. as approved by Council on June 1, 2015.

Staff from PRCF and Purchasing Facilities Maintenance evaluated the proposals based on the evaluation criteria as stated in the solicitation. The highest scored and most qualified proposal, Mariposa Landscape Arizona, Inc., is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Parks, Recreation and Commercial Facilities Department operating budget through the General Fund and the Environmental Compliance Fee.

The previous contract with Aristic Land Management had an annual contract amount of \$510,500.00. The new contract with Mariposa Landscape Arizona, Inc. will increase annual operational expenses by \$350,000.00 (including 20% contingency) to be funded by the General Fund and the Environmental Compliance Fee.

Coordinated With

Parks, Recreation and Commercial Facilities, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015309

Vendors Registered: ProcureAZ (440) and Vendor Self Service (39)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 4

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

Proposals received July 14, 2015

Environmental Earthscapes dba The Groundskeeper – Gilbert, AZ

Little John's Lawns, LLC – Gilbert, AZ

Mariposa Landscape Arizona, Inc. – Glendale, AZ

Somerset Landscape Maintenance, Inc. – Chandler, AZ

Proposal Scoring Results

Evaluation Criteria / Possible Points	Mariposa Landscape Arizona, Inc.	The Groundskeeper	Somerset Landscape Maintenance, Inc.	Little John's Lawns, LLC
Firms Proposed Solution / 30 Points	30	29	21	18
Firms Experience and Qualifications / 100 Points	100	100	85	0
Price & Compensation Cleaning Option A / 35 Points	33.59	16.32	35	23.14
Price & Compensation Cleaning Option B / 35 Points	33.53	17.87	35	33.88
Total / 200 Points	<u>197.12</u>	163.19	176	75.02

AWARD RECOMMENDATION
Mariposa Landscape Arizona, Inc.
Glendale, AZ

Description
<p>Parks, Retention Basins and Sports Fields Landscape Maintenance Services – Zone 3 per Terms and Conditions, Specifications and Pricing as offered: Cleaning Option A – SOW Section 1.1 at <u>\$343,312.84</u>; Monthly Detail - SOW Section 1. 1.2 at <u>\$29,412.00</u>; Mowing - SOW Section 1.4 (1.4.1 - 1.4.2) at <u>\$245,283.39</u>; and Sprinkler System Maintenance – SOW Section 1.5 (1.5.1 – 1.5.5) at <u>\$99,039.41</u>; plus Extra Work (20% contingency) at <u>\$143,409.53</u></p> <p style="text-align: center;">Annual Contract Amount: <u>\$860,457.17</u></p>