



City Council Report

Date: July 8, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Graffiti Abatement Services for the Transportation Department (**Citywide**)

Purpose and Recommendation

Council is requested to approve the Term Contract for Graffiti Abatement Services as recommended.

The Transportation Department, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder Woods Maintenance Services, Inc. dba Graffiti Control Systems at \$167,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide graffiti abatement services. Work will be performed at buildings, alleys, walls, vacant lots, drainage channels, sidewalks, light poles, and a variety of City properties, within City limits. Locations include, but not limited to: City-owned property, privately owned property, commercial property, and property owned by other governmental agencies.

Graffiti removal methods may include color match painting, abrasive removal techniques, solvents, and high pressure water. Depending on the surface, graffiti abatement under this contract must be completed by painting over graffiti with a paint that matches the color and finish of the original surface or by removing the paint. Pre-painted surfaces must be color-matched, and unpainted surfaces must use the removal method.

A protest of the City's Intent to Award was received on May 11, 2015 from Graffiti Protective Coatings (GPC). The City reviewed the protest and per section 6.3 of the City of Mesa Procurement Rules and allowed Woods Maintenance Service to file a written response to the protest. Woods Maintenance Services responded to the allegations listed in GPC's protest on May 20, 2015. The Procurement Administrator, along with help from the Transportation Department, reviewed the documentation and the Procurement Administrator denied the protest on June 3, 2015. As allowed by section 6.4 of the Procurement Rules, GPC filed an appeal of the Procurement Officer's decision on June 8, 2015. The Chief Procurement Officer reviewed the appeal and ultimately denied the protest appeal on July 1, 2015. Copies of these documents are included with the Council Report.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Transportation Department operating budget.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015198

Vendors Registered: ProcureAZ (51) and Vendor Self Service (18)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 4

Local Consideration: Policy did not apply to this procurement

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

January 1, 2015 Responses

Woods Maintenance Services, Inc. dba Graffiti Control Systems North Hollywood, CA	\$167,000.00 (Recommended)
Graffiti Protective Coatings, Inc. Mesa, AZ	\$327,000.00
A Mind for Details Mesa, AZ	\$533,000.00
C & E Services, Inc. Phoenix, AZ	\$547,000.00

AWARD RECOMMENDATION
Woods Maintenance Services, Inc. dba Graffiti Control Systems
North Hollywood, CA

Description
<p>Graffiti Abatement Services per Terms and Conditions, Specifications and Pricing as offered</p> <p style="text-align: center;">Annual Contract Amount: <u>\$167,000.00</u>*</p> <p>*Primary Contractor submitted an alternative pricing proposal with their bid. The Contractor has offered to charge the City a flat monthly fee of \$12,500.00 per month for Graffiti Abatement rather than charge \$0.16 per square foot for an estimated 1,000,000 square feet annually. The Transportation Department would like to retain the right to select this pricing option if it chooses.</p>