



City Council Report

Date: July 8, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal of the Term Contract for Large Print Library Books for the Library Services Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract Large Print Library Books for the Library Services Department as recommended.

The Library Services Department and Purchasing recommend authorizing a one-year renewal with Cengage Learning, Inc.; and Center Point, Inc. dba Center Point Large Print; at \$50,000.00 cumulatively not to exceed.

Background / Discussion

The Library consists of a Main library that includes a central technical services operation for the system and four library branches. The Library has approximately 305,000 titles and 520,200 volumes in all formats. The Library and 11 other libraries in Maricopa County participate in a reciprocal borrowing agreement.

This contract provides for the acquisition of large print library books. The City's population is nearly 500,000 with a large influx of a senior population during the winter months. In 2013, there were approximately 13,000 large print titles in the collection.

This contract is a percent discount off of the list price which the vendor was willing to hold their discounted rates. The City has been satisfied with each vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

This is the first, one-year renewal with a one-year renewal remaining. Renewal will be subject to Council consideration.

Alternatives

Council may choose not to authorize the purchase and new bids will be obtained.

Fiscal Impact

The annual contract amount is funded by the Library Services Department operating budget.

Coordinated With

Library Services and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Proposals

Solicitation Number: 2013140

Responses Received: 4 (and 2 No Bid responses)

Initial Contract Term: Two years

Renewal Term: One Year

Renewal Terms Remaining: One-year renewal subject to future Council consideration

Proposals Received July 22, 2013

Baker & Taylor, Inc – Charlotte, NC

Brodart Co. – Williamsport, PA

Cengage Learning, Inc – Farmington Hills, MI

Center Point, Inc. dba Center Point Large Print – Thorndike, ME

No Bid Response received from

Ingram Library Services, Inc. – La Vergne TN

Perma-Bound – Jacksonville, IL

Proposal Scoring Results

Elements / Maximum Points Possible	Cengage Learning, Inc.	Center Point Large Print	Baker & Taylor, Inc.	Brodart Co.
Ability to meet Essential Services / 575 points	565	495	430	410
Ability to meet Required Services / 90 points	80	90	85	85
Ability to meet Preferred Services / 70 points	70	40	70	70
Fulfillment Rate and Related Factors / 100 points	90	100	70	60
Presentation / Format / 15 points	15	10	15	15
Proposal Pricing / 150 Points	130	140	130	100
Total Points / 1,000 points	<u>950</u>	825	800	740

RENEWAL RECOMMENDATION

Primary Award
Cengage Learning, Inc.
Farmington Hills, MI

Secondary Award
Center Point, Inc. dba Center Point Large Print
Thorndike, ME

Description
Large Print Library Books per Terms and Conditions, Specifications and Pricing as offered Annual Contract Amount: <u>\$50,000.00</u> (cumulatively not to exceed)