



City Council Report

Date: May 18, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Generator Rental Services for the Water Resources Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Generator Rental Services as recommended. A committee representing Water Resources and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposals from Empire Southwest LLC dba Empire Power System (Primary); and Valleywide Generator Service LLC (Secondary), a Mesa business; cumulatively not to exceed \$100,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide generator rental services and include: rental of emergency back-up generators, transformers, and cables for the Water Resources Department. The size of the generator will be dependent on the location where it is needed. Water Resources has been using rental generators for part and sometimes all of the summer months for the past several years to supply emergency back-up power to pump stations without a redundant power system.

The majority of services will be for standby generators which will be on site for use in case of a power failure. Other City Departments that may need rental generators for events or emergency back-up power will be able to use this contract and its vendors.

Staff from the Water Resources Department evaluated the proposals based on the evaluation criteria stated in the solicitation. The highest scored proposals, Empire Southwest LLC dba Empire Power System is being recommended for Primary award; and Valleywide Generator Service LLC is being recommended for Secondary award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by Water and Wastewater Operations and Maintenance, and Capital Improvement Program budgets.

Coordinated With

Water Resources and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015258

Vendors Registered: ProcureAZ (315) and Vendor Self Service (32)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 5 (and 1 No Bid)

Local Consideration: Did not have a substantial effect to the overall award of the contract

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewal subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

Proposals received on April 21, 2015

Empire Southwest LLC dba Empire Power System - Phoenix, AZ

Hertz Equipment Rental Corporation - Gilbert, AZ

Pro Em Party & Event Rentals, LLC - Phoenix, AZ

Sunstate Equipment Co LLC - Phoenix, AZ

Valleywide Generator Service LLC - Mesa, AZ

"No Bid" Response received from:

Power Plus – Phoenix, AZ

Proposal Scoring Results

Evaluation Criteria / Points Possible	Empire Power System	Valleywide Generator Service LLC	Hertz Equipment Rental Corporation	Sunstate Equipment Co LLC	Pro Em Party & Event Rentals, LLC
Technical Proposal / 700 Points	588	541.8	346.8	366.6	298.2
Pricing Proposal / 300 Points	231.69	144.71	195.07	34.7	83.37
Total / 1,000 Points	<u>819.69</u>	<u>686.51</u>	541.87	401.3	381.57

AWARD RECOMMENDATION

Empire Southwest LLC dba Empire Power System (Primary)

Phoenix, AZ

Valleywide Generator Service LLC (Secondary)

Mesa, AZ

Description
Generator Rental Services per Terms and Conditions, Specifications and Pricing as offered
Annual Contract Amount: <u>\$100,000.00</u> (Primary and Secondary cumulatively not to exceed)