



City Council Report

Date: May 18, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of 32 Replacement Tactical Headsets for the Police Department
(Grant Funded by the by Arizona Department of Homeland Security)
(Citywide)

Purpose and Recommendation

Council is requested to approve a contract for the purchase of 32 replacement tactical headsets as recommended. A committee representing the Police Department and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored and lowest priced proposal from TJ Communications, Inc. dba Air Comm at \$50,000.00, based on estimated requirements.

Background / Discussion

This contract will provide tactical headsets for the Police Department (PD) SWAT Unit. Hearing protection systems are critical to SWAT Team members due to the level of noise created by diversion devices, explosive charges, etc. The current hearing protection has become antiquated and is nearly obsolete.

The recommended tactical headsets incorporate both a hearing protection system and a communications device. These headset systems will provide protection and reliability in a tactical environment, and will also be compatible with the OPS Core helmet and are compatible with the City's Motorola XTS-5000R portable radios.

The initial purchase will be for 32 tactical headsets at \$25,761.88. The Police Department has requested the contract amount of \$50,000.00 to provide for future headset purchases as-needed.

Staff from the Police Department evaluated the proposals based on the evaluation criteria as stated in the solicitation. The highest scored and lowest priced proposal, TJ Communications, Inc. dba Air Comm, is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The initial purchase (\$25,761.88) is funded by the by Arizona Department of Homeland Security Grant Funds. Additional purchases would be funded by the Police Department operating budget.

Coordinated With

Police Department and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015247

Vendors Registered: ProcureAZ (682)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 4

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

Proposals received on April 8, 2015

Lawmen's & Shooters' Supply Inc. - Vero Beach, FL

Proforce Marketing, Inc. dba Proforce Law Enforcement - Prescott, AZ

TJ Communications, Inc. dba Air Comm - Phoenix, AZ

The Safariland Group dba Safariland, LLC - Jacksonville, FL

AWARD RECOMMENDATION

***TJ Communications, Inc. dba Air Comm
Phoenix, AZ***

Description	
Tactical Headsets per Terms and Conditions, Specifications and Pricing per Sales Quotation 10484 dated 4/1/2015	
Quantity 32 – 3M Peltor CMTAC/SWAT-TAC Advance Combat Headset (MT17H682FB-47 SV) at <u>\$743.36 each</u> ; and Quantity 32 – HD Headsets Adapter Motorola GP300 Radius P111 (Adapter included in Headset pricing)	
Base	\$23,787.52
8.3% Sales Tax	<u>\$1,974.36</u>
Initial Purchase Total	<u>\$25,761.88</u>
Contract Amount: <u>\$50,000.00*</u>	
*The Contract Amount is requested to provide the capacity for future purchases as-needed.	

Proposal Scoring Results

Evaluation Criteria / Points Possible	Air Comm	Lawmen's & Shooters' Supply Inc.	Proforce Law Enforcement	Safariland, LLC
Firm's Proposed Solution / 50 Points	50	40	30	30
Firms Qualifications and References / 50 Points	45	30	40	45
Headset provides situational awareness/adequate ambient audio feedback / 50 Points	50	50	50	50
Impulse noise is adequately attenuated / 50 Points	50	50	50	50
Under normal conditions, headset provides RF shielding and filtering without interference / 50 Points	50	50	50	50
Ear cushion comfort / 40 Points	40	40	20	20
Weight / 40 Points	40	40	20	20
Ability to withstand the rigors of normal handling, shock, transport and impact of drop / 40 Points	40	40	40	40
Workmanship / 50 Points	50	50	50	50
Means of attachment of PTT adapter to uniform or equipment; amount of interference with normal movement, shielded to prevent inadvertent contact and/or unintended keying / 40 Points	40	30	40	40
Ease of one hand operation – right or left / 40 Points	40	40	40	40
Ability to mount the boom mic on either side of headset to accommodate left and right handed users / 40 Points	40	40	0	0
Connects directly to OPS Core helmet / 50 Points	40	40	0	0
Pricing and Compensation / 50 Points	50	45	42	32
Total Point / 640 Points	<u>625</u>	585	472	467