



# City Council Report

**Date:** May 4, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Four Replacement Mobile, Vehicle Mounted Dual-Band Radios for the Fire & Medical Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve a contract for the Purchase of Four Mobile, Vehicle Mounted Dual-Band Radios as recommended.

The Fire and Medical Department and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Motorola Solutions at \$28,285.33.

## Background / Discussion

This purchase will provide four replacement mobile vehicle-mounted, Motorola APX 7500 dual-band radios to replace single-band radios. The Department will be purchasing replacement radios, both mobile and portable, over the next few years to ensure each firefighter and fire apparatus has the capability of communicating on dual frequency bands (7/800 MHz and VHF) prior to the upcoming VHF hazard-zone transition in June, 2017.

The State contract was competitively bid for these Motorola radios. Nearly all public safety agencies utilize the State contract for their purchases, instead of going out to bid. Using the State cooperative contract is beneficial to the City due to the discounted pricing received for the State's high volume of purchases. The State contract discount is 25% off the list price. The City obtained a quote from Motorola including the State contract discounted pricing for this purchase.

## Alternatives

Council may choose not to authorize the purchase.

## Fiscal Impact

This purchase is funded by the Fire and Medical Department capital budget.

## Coordinated With

Fire and Medical Department, and Purchasing

**PURCHASING INFORMATION**

Action: Award

Procurement Type: Cooperative Purchase

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSPO13-036880

Mesa Contract Number: 2015260

**AWARD RECOMMENDATION**

*Motorola Solutions*

**Mesa, AZ**

Description	
Mobile (Vehicle Mounted) Dual-Band Radios per State of Arizona Contract ADSPO13-036880 Terms and Conditions, Specifications and Pricing	
Quantity 4 – APX7500 Radios per QU0000312311 dated 3/3/2015 at <u>\$6,544.50/each</u>	
Base	\$26,178.00
8.05% Sales Tax	<u>\$2,107.33</u>
<b>Total</b>	<b>\$28,285.33</b>