



City Council Report

Date: May 4, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Traffic Control Sign Hardware and Materials for the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Traffic Control Sign Hardware and Materials as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Traffic and Parking Control Co, Inc. (TAPCO); It-Straps-On, Inc. dba Core Products USA, Inc.; and Centerline Supply West, Inc.; cumulatively not to exceed \$40,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide traffic control sign hardware and materials to upgrade signs throughout the City. The items contracted through this agreement include mounting brackets and hardware, overhead sign brackets, delineators, tube post covers and bases.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Transportation Department operating budget.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015176

Vendors Registered: ProcureAZ (428) and Vendor Self Service (22)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 31

Responses: 7 (2 No Bid responses)

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

March 23, 2015 Responses

Group 1 – Traffic Control Sign Brackets, Group 2 – Traffic Control Sign Hardware, Group 3 - Traffic Control Sign Delineators and Group 4 - Traffic Control Post Cover

Action Lighting Inc. dba Action Sign and Lighting
Phoenix, AZ

Group 1 - \$49,152.50
Mesa TPT - \$48,292.33
Group 2 - \$17,975.00
Mesa TPT - \$17,660.44
Group 3 - \$6,207.50
Mesa TPT - \$6,098.87
Group 4 - \$4,000.00
Mesa TPT - \$3,930.00

Centerline Supply West, Inc.
Phoenix, AZ

Group 1 - \$34,132.50
Group 2 - \$6,775.00
Group 3 - \$4,032.50
Group 4 - \$2,700.00 (Recommended)

It-Straps-On, Inc. dba Core Products USA, Inc.
Covington, LA

Group 1 – No Bid
Group 2 - \$5,740.00 (Recommended)
Group 3 – No Bid
Group 4 – No Bid

Traffic and Parking Control Co, Inc. (TAPCO)
Brown Deer, WI

Group 1 - \$24,399.00 (Recommended)
Group 2 - \$6,465.00
Group 3 - \$3,613.00 (Recommended)
Group 4 - \$2,845.00

Zumar Industries dba Zumar
Glendale, AZ

Group 1 - \$27,212.50
Group 2 - \$12,990.00
Group 3 - \$6,410.00
Group 4 - \$3,380.00

"No Bid" Response received from:

Hall Signs – Bloomington, IN

Custom Products Corp. – Jackson, MS

AWARD RECOMMENDATION

Description
<p>Traffic Control Sign Hardware and Material per Terms and Conditions, Specifications and Pricing as offered</p> <p><u>Group 1 (Traffic Control Sign Brackets) and Group 3 (Traffic Control Delineators)</u> <i>Traffic and Parking Control Co, Inc. (TAPCO) – Brown Deer, WI</i></p> <p><u>Group 2 (Traffic Control Sign Hardware)</u> <i>It-Straps-On, Inc. dba Core Products USA, Inc. – Covington, LA</i></p> <p><u>Group 4 (Traffic Control Post Cover)</u> <i>Centerline Supply West, Inc. – Phoenix, AZ</i></p> <p>Annual Contract Amount: <u>\$40,000.00</u> (cumulatively not to exceed)</p>