



City Council Report

Date: May 4, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Dollar Limit Increase to the Four-Year Service Agreement for the Motorola System Upgrade Assurance Plan for the Communications Department
(Sole Source) (Citywide)

Strategic Initiatives:



Purpose and Recommendation

Council is requested to approve the Dollar Limit Increase to the Service Agreement for the Motorola System Upgrade as recommended.

Communications and Purchasing recommend authorizing a dollar limit of \$218,657.00 to Motorola, Inc., increasing the contract from \$2,109,388.00 to 2,328,045.00, plus applicable taxes, based on estimated requirements.

Background / Discussion

On September 23, 2013, Council approved the Four-Year Service Agreement for the Motorola System Upgrade Agreement II (SUA II). The Agreement provides software updates, core hardware upgrades, and technical support services for the TOPAZ Public Safety voice two-way radio network.

The City is adding infrastructure, Dynamic Site Resiliency (backup master and prime site) to the City's TOPAZ Voice Radio Network as part of the lifecycle upgrade, approved by Council on October 6, 2014. This will result in an increase to the support contract with Motorola. Communications anticipated this but the exact amount was not known and the contract documents were not available at the time the lifecycle upgrade contract was awarded in October, 2014.

This increase of \$218,657.00 is for the remaining two years of the contract: \$108,801.00 in 2015/16 and \$109,856.00 in 2016/17.

Alternatives

Council may choose not to authorize the dollar limit increase.

Fiscal Impact

The increase for the SUA II will be shared by the City of Mesa and the other members of the TOPAZ Regional Wireless Cooperative (TRWC), based on a 6-month rolling average of the radio airtime used by each member. The members of the TRWC are the City of Apache Junction, Town of Gilbert, City of Mesa, Southwest Ambulance, Superstition Fire and Medical District, Town of Queen Creek, and the Rio Verde Fire District.

Currently, the City utilizes approximately 75% of the radio airtime. These costs are then charged/allocated to the City departments utilizing the TOPAZ radio system (Mesa Police Department 74%, Mesa Fire & Medical Department 5%, and other City Departments at 21%).

The cost of the SUA II, plus taxes over the four-year Service Agreement, is annually budgeted and available in the Communications operating budget.

Coordinated With

Communications and Purchasing

PURCHASING INFORMATION

Action: Dollar Limit Increase

Procurement Type: Sole Source

Solicitation Number: 2014046

Possible Renewals: N/A

Pricing Available to Other Cooperative Agencies: No

DOLLAR LIMIT INCREASE RECOMMENDATION

Motorola Solutions, Inc.

Westminster, CO

Description	
System Upgrade Agreement II (SUA II) to include, System Upgrades and Technical Support for Upgrade Years, plus Increase for Support for Dynamic Site Resiliency	
FY 2013/14	\$520,012.00
FY 2014/15	\$524,702.00
FY 2015/16	\$529,592.00
Increase Request, 5/4/2015	<u>\$108,801.00</u>
Revised 2015/16 Amount	\$638,393.00
FY 2016/17	\$535,082.00
Increase Request, 5/4/2015	<u>\$109,856.00</u>
Revised 2016/17 Amount	\$644,938.00
Revised Four-Year Contract Amount:	<u>\$2,328,045.00</u>
(not including annual taxes)	