



# City Council Report

**Date:** April 20, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Re-Award Purchase of One Replacement Medium-Duty Cab and Chassis Vehicle equipped with a Telescopic Crane for the Water Resources Department (Funded by the Utility Replacement Extension and Renewal Fund) **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Re-Award Purchase of One Replacement Medium-Duty Cab and Chassis Vehicle equipped with a Telescopic Crane as recommended.

Fleet Services, Water Resources and Purchasing recommend awarding the contract to the second lowest, responsive and responsible bidder, Berge Ford (a Mesa business) at \$47,901.24.

## Background / Discussion

On February 9, 2015, Council awarded a contract for this purchase to Peoria Ford (PFVT) and the vendor was notified of the City's intent to award. PFVT could not hold their pricing 180 days as specified in the contract, this violation of the contract was apparently driven by Ford's new pricing update. Berge Ford is willing to hold their pricing for 180 days. The additional cost is \$3,338.80.

This purchase will provide one replacement vehicle, a 2015 Ford 1-ton, 4X2 cab chassis equipped with a 9' service body and telescopic crane, to support Wastewater Utility's daily operations. The replacement vehicle is part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The vehicle has met established criteria and will be retired and sold at auction.

Purchasing and Fleet Services agreed to cancel the purchase order with PFVT, and re-award the purchase to the second lowest bidder, Berge Ford.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## Fiscal Impact

This purchase is funded by the Utility Replacement Extension and Renewal Fund.

## **Coordinated With**

Fleet Services, Water Resources and Purchasing

### **PURCHASING INFORMATION:**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015120

Vendors Registered: ProcureAZ (226) and Vendor Self Service (29)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 19

Responses: 4 (2 No Bid responses)

Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation did not originally result in a Mesa business being recommended for this award. Re-award to the Mesa business, the second lowest bidder resulted from the lowest bidder not holding their bid price.

Protests Received: None

Pricing: All pricing shall be firm for the initial term of one year. The City reserves the right to purchase additional medium duty 4X2 cab chassis equipped with a 9 foot - 60" Cab to Axle Service Body at the bid price for twelve months after the bid award date.

Pricing Available to Other Cooperative Agencies: Yes

### **December 17, 2014 Responses:**

PFVT Motors, Inc. dba Peoria Ford Peoria, AZ	\$41,218.72 (Original Award 2/9/2015, Purchase) Cancelled 3/5/2015)
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Berge Ford Mesa, AZ	\$44,326.00 (Re-Award Recommended 4/20/2015) \$43,550.29 (Bid less 1.75% Mesa TPT)
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### **No Bid Response received from:**

Vanguard Trucks – Phoenix, AZ

Arizona Brake & Clutch Supply, Inc. – Phoenix, AZ

**AWARD RECOMMENDATION**

***Berge Ford***

**Mesa, AZ**

Description	
Quantity One – 2015 Ford F-450 4X2 Cab Chassis (16,500 GVWR) equipped with a 9 foot Service Body and Crane, (1) Steer Axle and (1) Drive Axle (Dual Rear Wheels) – Model F-450 Regular Cab 141" WB 60" CA per Terms and Conditions, Specifications and Pricing as offered - \$44,326.00	
Base	\$44,326.00
8.05% Sales Tax	\$3,568.24
\$7.00 Tire Tax	<u>\$7.00</u>
<b>Total</b>	<b><u>\$47,901.24</u></b>
<u>One</u> Replacement Vehicle for Water Resources – Wastewater Utility (#998 funded by the Utility Replacement Extension and Renewal Fund.	