



# City Council Report

**Date:** April 20, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Storm Drain Grates and Manhole Covers for the Transportation Department **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Storm Drain Grates and Manhole Covers as recommended.

Transportation and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders, Grate Solutions Co Inc. at \$91,500.00; and Neenah Foundry Company at \$25,200.00, for the combined total award of \$116,700.00 annually, based on estimated requirements.

## **Background / Discussion**

This contract will provide Maricopa Association of Governments (MAG) standard storm drain grates and manhole covers to be used by the Transportation Department. These grates and covers are used to replace damaged or missing pieces throughout the City.

The solicitation stated it is the City's intent to award to one vendor. However, the City reserves the right to award by Group if it is in the best interest of the City. The City will be saving \$4,000.00 by awarding Groups 2 and 3 to Neenah Foundry.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is funded by the Transportation Department operating budget through Local Streets Sales Taxes.

## **Coordinated With**

Transportation and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015197

Vendors Registered: ProcureAZ (94) and Vendor Self Service (6)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 18

Responses: 3

Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% Mesa TPT for the purpose of bid evaluation did not result in a Mesa business being recommended for award (Groups 2 and 3)

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **March 12, 2015 Responses:**

Group 1 – Storm Drain Gates, Steel; Group 2 - Storm Drain Gates, Iron; and Group 3 – Manhole Covers

Grate Solutions Co Inc.  
Mesa, AZ

Group 1 - \$84,470.00 (Recommended)  
Group 1 - \$82,991.76 (less 1.75% TPT)  
Group 2 - \$22,685.00  
Group 2 - \$22,288.01 (less 1.75% TPT)  
Group 3 - \$5,125.00  
Group 3 - \$5,035.31 (less 1.75% TPT)

Neenah Foundry Company  
Neenah, WI

Group 1 - Non-Responsive – No Bid  
Group 2 - \$20,255.00 (Recommended)  
Group 3 - \$3,575.00 (Recommended)

Peoria Winnelson Co.  
El Mirage, AZ

Group 1 - Non-Responsive – No Bid  
Group 2 - \$70,191.90  
Group 3 - \$6,618.30

**AWARD RECOMMENDATION**

***Grate Solutions Co Inc.***

**Mesa, AZ**

Description
<p>Maricopa Association of Governments (MAG) standard Storm Drain Grates and Manhole Covers per Terms and Condition, Specifications and Pricing as offered, plus Taxes</p> <p><u>Group 1</u> - <b><i>Grate Solutions Co Inc. - Mesa, AZ</i></b> <u>Group 2 and 3</u> - <b><i>Neenah Foundry Company - Neenah, WI</i></b></p> <p><b>Annual Contract Amount: <u>\$116,700.00</u></b> (cumulatively not to exceed)</p>