



City Council Report

Date: April 20, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Analytical Equipment Components including Sensors, Probes, Cables and Other Components and Related Supplies for the Water Resources Department **(Sole Source) (Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Analytical Equipment Components for the City's Water and Wastewater Plants as recommended.

Water Resources and Purchasing recommend authorizing the purchases from the sole source vendor, Industrial Automation Services, Inc. at \$50,000.00 annually, based on estimated requirements.

Background / Discussion

The City currently owns and operates Endress+Hauser analytical equipment at the City's water and wastewater plants. The analytical equipment works together using digital communication technology, Memosens, which is proprietary technology developed and exclusively owned by Endress+Hauser. No other product can be used without replacing the entire system and its linking software.

Water Resources obtained a quote for their Reclamations Plants' current component needs (\$23,357.87). There will be additional purchases for Water Plants, Wastewater Collections and Process Controls that also use Endress+Hauser at approximately \$25,000.00. The Department orders replacement components throughout the year and spends approximately \$45,000.00/year including taxes.

This request is for Council authorization for annual purchases at \$50,000.00 each year, over the next three years.

Industrial Automation Services, Inc., with offices located in Chandler, AZ is the exclusive representative for Endress+Hauser in Arizona. The digital communications technology, Memosens, used for analytical sensors, is proprietary technology developed and exclusively owned by Endress+Hauser.

Alternatives

Council may choose not to award the purchase and new quotes will be obtained.

Fiscal Impact

The total amount is funded by the Water Resources Department operating budget.

Coordinated With

Water Resources and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Sole Source

Mesa Contract Number: 2015239

Initial Contract Term: Three years

AWARD RECOMMENDATION ***Industrial Automation Services, Inc.*** **Chandler, AZ**

Description
Analytical Equipment per Terms and Conditions, Specifications and Pricing as offered
Annual Contract Amount: <u>\$50,000.00</u>