



City Council Report

Date: April 6, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of 15 Replacement/Upgraded Portable Digital Radios for the Fire & Medical Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve a contract for the Purchase of 15 replacement/upgraded Portable Digital Radios as recommended.

The Fire and Medical Department and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Motorola Solutions at \$100,000.27.

Background / Discussion

This purchase will replace 30 of the current radios with 15 upgraded digital dual-band portable radios for use by Fire and Medical Department (MFMD) personnel. These radios are part of the Department's replacement/upgrade program to allow for a one radio communication solution for MFMD. These 15 radios alleviate the need for response personnel to carry two portable radios (30 total) for communication.

MFMD currently use Motorola radios and has very limited spares. The Department currently has 10 radios on loan from Motorola while some of the City's radios were getting warranty repair work. Motorola has agreed to sell MFMD the loaner radios at a substantial discount on top of the 25% discount offered through the State contract. The overall discount for the 10 radios is 40%. In addition to the 10 radios, MFMD would like to purchase an additional 5 new radios from the State contract.

Using the State cooperative contract is beneficial to the City due to the discounted pricing received for the State's high volume of purchases. The State contract discount is 25% off the list price; Maricopa County and City of Tempe offers the same discount. The City of Phoenix is also contracted with Motorola but their contract does not include these types of radios. The City obtained quotes from Motorola including the State contract discounted pricing for this purchase.

Alternatives

Council may choose not to authorize the purchase.

Fiscal Impact

This purchase is funded by the Fire and Medical Department budget.

Coordinated With

Fire and Medical Department, and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Cooperative Purchase

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSP013-036880

Mesa Contract Number: 2015227

AWARD RECOMMENDATION

Motorola Solutions

Mesa, AZ

Description	
Digital Portable Radios per State of Arizona Contract ADSP013-036880 Terms and Conditions, Specifications and Pricing	
Quantity 10 – APX7000XE Digital Portable Radios (no accessories) per Quote dated 2/10/2015 at <u>\$5,336.20/each</u>	
Base	\$53,362.00
8.05% Sales Tax	<u>\$4,295.64</u>
Sub-Total	\$57,657.64
Quantity 5 – APX7000XE Digital Portable Radios plus accessories per Quote #QU0000309497 dated 2/11/2015 at <u>\$7,837.60/each</u>	
Base	\$39,188.00
8.05% Sales Tax	<u>\$3,154.63</u>
Sub-Total	\$42,342.63
Total Purchase	<u>\$100,000.27</u>