



City Council Report

Date: April 6, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Replacement Data Storage Hardware for the Information Technology Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the purchase of Replacement Data Storage Hardware as recommended.

Information Technology and Purchasing recommend authorizing the purchase using the State of Arizona/WSCA cooperative contract with the sole source vendor, EMC at \$82,825.24.

Background / Discussion

This hardware purchase will serve dual purposes and provide multiple benefits: it will replace storage hardware approaching end of life while also providing a necessary component for the City to take advantage of ever expanding cloud services.

First, this purchase will replace existing data storage hardware with a solution with vendor support, patches and firmware upgrades, providing available and stable data access for the City. The vendor announced end of life by February 2016 for the existing hardware. This solution adds to, while integrating with our existing platform and architecture allowing for ongoing staff support.

Second, replacing this hardware will provide a necessary component to the City's cloud strategy. This hardware will act as the conduit between the City's onsite and cloud storage allowing the City to quickly serve up data stored in the cloud for onsite applications that require quick access. This solution will enable the City to utilize public and government cloud vendors for a wider variety of the City's data storage needs.

Using the State contract is beneficial given the volume of WSCA-based State contract purchases and acquiring better pricing through the City's formal solicitation process is not likely. In addition, EMC products on the State/WSCA contract may only be purchased from EMC per the State contract terms.

Alternatives

Council may choose not to authorize the purchases and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Information Technology Department operating budget.

Coordinated With

Information Technology and Purchasing

PURCHASING INFORMATION

Action: Award

Contracting Agency: State of Arizona/WSCA

Contracting Agency Contract Number: ADSP010-00000049

Mesa Contract Number: 2015225

AWARD RECOMMENDATION

EMC Corporation

Hopkinton, MA

Description	
Data Storage Hardware per State of Arizona/WSCA–B27161, Quote #1006282286 dated 2/10/2015	
System - VNX 5600, Hardware at <u>\$26,842.00</u> ; Software at <u>\$21,972.00</u> ; Services at <u>\$17,631.00</u> ; and Maintenance and Warranty Upgrade* at <u>\$11,579.00</u>	
Base	\$78,024.00
7.95% Sales Tax	<u>\$4,801.24</u>
Total	\$82,825.24
*Premium Software Support at \$8,909.00 – 36 months at \$247.00/month, and Premium Hardware Support - Warranty Upgrade at \$2,670.00.	