



# City Council Report

**Date:** April 6, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Change Order and Dollar Limit Increase to the Term Contract for Landscape Maintenance Services for Zones 1, 2 and 4 – Parks, Retention Basins and Sports Fields for the Parks, Recreation and Commercial Facilities (PRCF) Department (**Districts 4 and 6**)

## Purpose and Recommendation

Council is requested to approve a change order and dollar limit increase to the Term Contract for Landscape Maintenance Services for Zones 4 as recommended.

Parks, Recreation and Commercial Facilities and Purchasing recommend authorizing a change order and dollar limit increase of \$43,983.37 with Mariposa Landscape Arizona, Inc., increasing the contract amount from \$2,619,109.17 to \$2,663,092.54 annually, based on estimated requirements.

## Background / Discussion

This contract provides landscape maintenance services for sports fields, parkways, medians, parks, retention basins, or grounds adjacent to City facilities—geographic areas referred by the City as Zones 1, 2 and 4.

The increase is necessary to add landscaping maintenance services for Fitch and Hohokam Parks' common areas, including summer and winter mowing, plus 20% contingency for extra work, to meet the requirements through the end of the contract term.

On January 13, 2014 Council approved the initial three-year term contract for Zone 4 and on March 17, 2014 approved the initial three-year term contract for Zones 1 and 2.

## Alternatives

Council may choose not to authorize the increase and new bids will be obtained.

## Fiscal Impact

The annual contract amount is funded from the Parks, Recreation and Commercial Facilities Department operating budget.

## Coordinated With

Parks, Recreation and Commercial Facilities and Purchasing

### **PURCHASING INFORMATION**

Action: Change Order and Dollar Limit Increase

Procurement Type: Request for Proposals

Solicitation Number: 2014122

Responses Received: 4

Contract Term: March 1, 2014 through February 28, 2017

### **Proposals Received on December 30, 2013:**

Artistic Land Management, Inc. – Chandler, AZ

Environmental Earthscapes dba The Groundskeeper – Gilbert, AZ

Goodwill Industries of Central Arizona – Phoenix, AZ

Mariposa Landscape Arizona, Inc. – Glendale, AZ

### **Proposal Scoring Results (Zone 1):**

Elements / Points Available	Mariposa Landscape Arizona, Inc. Glendale, AZ	The Groundskeeper Gilbert, AZ	Goodwill Industries of Central Arizona Phoenix, AZ
Total / 220 Points	<u>203</u>	177	125

### **Proposal Scoring Results (Zone 2):**

Elements / Points Available	Mariposa Landscape Arizona, Inc. Glendale, AZ	The Groundskeeper Gilbert, AZ	Goodwill Industries of Central Arizona Phoenix, AZ
Total / 220 Points	<u>220</u>	188	0

### **Proposal Scoring Results (Zone 4):**

Elements / Points Available	Mariposa Landscape Arizona, Inc. Glendale, AZ	Artistic Land Management, Inc. Chandler, AZ	The Groundskeeper Gilbert, AZ	Goodwill Industries of Central Arizona Phoenix, AZ
Total / 220 Points	<u>210</u>	190	180	125

Artistic Land Management - Withdrawn

**CHANGE ORDER AND DOLLAR LIMIT INCREASE RECOMMENDATION**  
***Mariposa Landscape Arizona, Inc.***  
**Glendale, AZ**

Description	
Landscaping maintenance services for Parks, Retention Basins and Sports Fields per Terms and Conditions, Specifications and Pricing as offered, including 20% contingency	
<u>Zone 1</u>	
Council Award 3/17/2014	\$721,539.83
Increase Council approved 7/1/2014	\$77,347.62
Increase Council approved 1/26/2015	<u>\$177,063.60</u>
<b>Annual Contract Amount</b>	<b>\$975,951.05</b>
<u>Zone 2</u>	
Council Award 3/17/2014	\$751,713.43
Increase Council approved 12/1/2014	\$14,520.00
Increase Council approved 1/26/2015	<u>\$10,750.00</u>
<b>Annual Contract Amount</b>	<b>\$776,983.43</b>
<u>Zone 4</u>	
Council Award 1/13/2014	\$834,314.89
Increase Administrative approval 2/12/2014	\$1,950.00
Increase Administrative approval 7/16/2014	\$12,634.00
Increase Council approved 1/26/2015	<u>\$17,275.80</u>
Current Contract Amount	\$866,174.69
Increase Request <b>4/6/2015</b>	<b><u>\$43,983.37</u></b>
<b>New Annual Contract Amount</b>	<b>\$910,158.06</b>
<b>New Annual Contract Amount: <b>\$2,663,092.54</b></b>	