



City Council Report

Date: April 6, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for TASER Equipment and Supplies for the Police Department **(Single Bid) (Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for TASER Equipment and Supplies as recommended.

The Police Department, and Purchasing recommend awarding the contract to the single, responsive and responsible bidder, TASER International Inc. at \$112,000.00 for Year 1, and \$75,000.00 annually for Years 2 and 3, based on estimated requirements.

Background / Discussion

The Police Department (PD) uses the TASER as an Electronic Control Device as a method of incapacitating potentially dangerous subjects or to gain lawful control of combative subjects.

PD's current inventory includes (626) TASER X26 and (259) TASER X2 devices. PD has an immediate need to purchase X26 TASER cartridges and batteries in order to maintain available duty cartridges for daily use and to conduct the annual X26 training as recommended by TASER International.

PD anticipates making an initial purchase of \$37,000.00 of TASER products to satisfy the immediate need. PD has requested the annual contract amount of \$75,000.00 for their as-needed purchases of devices, cartridges and accessories.

Taser International Inc. is the sole manufacturer of the product. Purchasing contacted ProForce, TASER's distributor, for their reason for not responding. Taser and Proforce are now co-managing larger agencies to better serve their customers. Proforce will continue to provide service and help answer questions about Taser products to the City; however, the contract will be held by the manufacturer as they have determined it makes it easier in certain instances such as bundling of TASER products.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Police Department operating budget.

Coordinated With

Police and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015183

Vendors Registered: ProcureAZ (122) and Vendor Self Service (4)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 14

Responses: 1

Local Consideration: Not applicable as there was a single response

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

February 19, 2015 Single Response:

TASER International Inc.
Scottsdale, AZ

\$42,581.34 (Recommended)

AWARD RECOMMENDATION

TASER International Inc.

Scottsdale, AZ

Description
<p>TASER X26, TASER X2 and TASER X26P Equipment and Supplies per Terms and Conditions, Specifications and Pricing as offered</p> <p>Year 1 Contract Amount: <u>\$112,000.00</u> Annual (Years 2 and 3) Contract Amount: <u>\$75,000.00</u></p>