



# City Council Report

**Date:** March 23, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Asphalt Materials for the Transportation, Energy and Water Resources Departments **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Term Contract for Asphalt Materials as recommended. A committee representing Transportation, and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposals from Vulcan Materials Co., and Fisher Sand and Gravel Co. dba Southwest Asphalt; at \$789,000.00 annually, based on estimated requirements.

## Background / Discussion

This contract will provide hot mix asphalt for the repair of City streets for use by the Transportation Department and cold mix asphalt for temporary repairs for use by the Energy and Water Resources Departments.

Purchasing initially reviewed the two proposal responses to determine whether the minimum requirements were met. Both vendors qualified, and staff from Transportation evaluated the proposals based on the evaluation criteria as stated in the Request for Proposal solicitation. The highest scored proposals, Vulcan Materials Co. is being recommended as the Primary vendor, for Groups 1 and 2; and Southwest Asphalt is being recommended for Secondary award, for Group 1. The evaluation committee unanimously agreed on the recommendation.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## Fiscal Impact

The annual contract amount is funded by the Transportation, Energy Resources and Water Resources Departments operating budgets.

## Coordinated With

Transportation, Energy Resources, Water Resources and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015125

Vendors Registered: ProcureAZ (274) and Vendor Self Service (17)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 14

Responses: 2

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **Proposals received on February 3, 2015:**

Fisher Sand and Gravel Co. dba Southwest Asphalt - Tempe, AZ

Vulcan Materials Co. - Phoenix, AZ

### **Proposal Scoring Results:**

Evaluation Criteria / Points Possible	Vulcan Materials Co.	Southwest Asphalt
Qualifications & Experience / 125 Points	120	110
Proposed Solution / 35 Points	20	20
Pricing / 40 Points	40	19.93
Total Points / 200 Points	<u>180</u>	<u>149.93</u>

## **AWARD RECOMMENDATION**

Description
Asphalt Materials per Terms and Conditions, Specifications and Pricing as offered
<u>Group 1 – Hot Mix Asphalt</u> <b><i>Vulcan Materials Co. - Phoenix, AZ</i></b> (Primary) <b><i>Fisher Sand and Gravel Co. dba Southwest Asphalt - Tempe, AZ</i></b> (Secondary)
<u>Group 2 – Cold Mix Asphalt</u> <b><i>Vulcan Materials Co. - Phoenix, AZ</i></b> (Primary)
<b>Annual Contract Amount: <u>\$789,000.00</u></b> (cumulatively not to exceed)