



City Council Report

Date: March 2, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase and Installation of Three Replacement Radios for the Police Department, Aviation Unit **(\$179,528.00 funded by Homeland Security Grant and \$45,272.70 by the Police Department operating budget) (Citywide)**

Purpose and Recommendation

Council is requested to approve a contract to purchase three replacement radios for the Police Aviation Unit as recommended.

Police, Communications and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Phoenix Heliparts (a Mesa business) at \$224,800.70.

Background / Discussion

The Police Aviation Unit currently has two helicopters MD 500E (369E): N505MP and N506MP, and one airplane: Cessna P210, N42WB, with radios that no longer support all of the Federal Communications Commission (FCC) requirements. The Aviation Unit intends to purchase and install Technisonic 9000 radios for these Police aircrafts. These radio upgrades are required to meet FCC Public Safety communications requirements.

Staff from the Police Department, Aviation Unit and Financial Group reviewed the two bid responses received. Phoenix Heliparts, located in Mesa, is being recommended for award. By selecting the local vendor, installation and any warranty or repair work can be handled locally. The aircrafts will not need to be transported out of Arizona for the radio installation. There will be an eight-week lead time to order the radios and then 14-days for radio installation per aircraft.

Precision Aviation Services offered using City pilots to fly the Cessna to their facility in Georgia, or transporting it by ferry for approximately \$9,560.00 round-trip. After including the transportation costs, Precision Aviation's price is \$211,498.45, which is \$3,445.97 greater than Phoenix Helipart's.

The evaluation committee unanimously agreed on the recommendation.

Precision Aviation Services (PAS) submitted a protest on February, 19th 2015 based on the belief that their response was the lowest priced, responsive, responsible respondent. PAS's protest was denied for two reasons: Phoenix Heliparts was indeed the lowest priced respondent and that the protest PAS had submitted was untimely. As such, the Protest Officer denied the protest. After receiving the protest response, the vendor PAS wrote that

they now understand the basis of the bid fully and accept the outcome. Copies of the protest, denial, and email response are attached.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded: \$179,528.00 grant funded by the Homeland Security Grant and \$45,272.70 by the Police Department operating budget.

All product and work must be purchased, received, installed and invoiced no later than August 30, 2015 for the grant-funding.

Coordinated With

Police, Communications and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Request for Bids

Solicitation Number: 2015135

Vendors Registered: ProcureAZ (295) and Vendor Self Service (24)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 17

Responses: 2

Local Consideration: Policy did not have an effect on the award of this contract

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

January 13, 2015 Responses:

Phoenix Heliparts

Mesa, AZ

\$208,052.48 (Recommended)

*\$204,411.56 (Bid less 1.75% Mesa TPT)

Gardner Aviation Specialist

dba Precision Aviation Services

Peachtree City, GA

\$201,938.45 (Non-Responsive - Did not include transportation fees for the airplane to their location)

AWARD RECOMMENDATION

Phoenix Heliparts

Mesa, AZ

Description

Quantity 3 - Technisonic 9000 at \$47,281.26 / each, Quantity 2 - Installation of Radio in Helicopters at \$22,965.05 / each, and Quantity 1 - Installation of Radio in Airplane at \$20,278.60 per Terms and Conditions, Specifications and Pricing as offered

Base	\$208,052.48
8.05% Sales Tax	<u>\$16,748.22</u>
Total	<u>\$224,800.70</u>