



City Council Report

Date: March 2, 2015
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Traffic Signal Control Cabinets for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Traffic Signal Control Cabinets as recommended. A committee representing Transportation, Business Services and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposals from Sierra Transportation & Technologies, LLC; and Econolite; cumulatively not to exceed \$280,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide traffic signal cabinets to maintain and replace existing equipment in the field as well as supply new cabinets for traffic signals constructed by the Transportation Department. Spare control cabinet components will be used to replace existing units that may not be cost effective to repair and to update others that may have exceeded their useful life.

Staff from Transportation, Materials and Supply, and Purchasing evaluated the proposals based on the solicitation's evaluation criteria. The highest scored proposal for Group A, Sierra Transportation & Technologies, LLC; and the highest scored proposal for Group B, Econolite; are being recommended for a split award. The evaluation committee unanimously agreed on the recommendation.

Peek Traffic Corporation's response was determined to be non-responsive because their cabinet product was not listed as an approved manufacturer as stated on the solicitation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Materials and Supply operating budget through the Warehouse Internal Service Fund.

Coordinated With

Transportation, Business Services – Materials and Supply, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015131

Vendors Registered: ProcureAZ (93) and Vendor Self Service (12)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 18

Responses: 3 (includes one Non-Responsive)

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

Proposals received on January 22, 2015:

Econolite - Anaheim, CA

Sierra Transportation & Technologies, LLC - Henderson, NV

Peek Traffic Corporation - Houston, TX

Non-Responsive (Cabinet was not listed as an approved manufacturer.)

Proposal Scoring Results – Group A:

| Evaluation Criteria / Possible Points | Sierra Transportation & Technologies, LLC Henderson, NV | Econolite Anaheim, CA |
|--|--|--------------------------|
| Firms Proposed Solution / 350 Points | 350 | 350 |
| Firms Qualifications and Experience / 350 Points | 350 | 350 |
| Price and Compensation / 300 Points | 300 (\$208,008.00) | 249 (\$250,944.00) |
| Total / 1,000 Points | <u>1,000</u> | 949 |

Proposal Scoring Results – Group B:

| Evaluation Criteria / Possible Points | Econolite Anaheim, CA | Sierra Transportation & Technologies, LLC Henderson, NV |
|--|--------------------------|--|
| Firms Proposed Solution / 350 Points | 350 | 350 |
| Firms Qualifications and Experience / 350 Points | 350 | 350 |
| Price and Compensation / 300 Points | 300 (\$53,002.00) | 291 (\$54,602.00) |
| Total / 1,000 Points | <u>1,000</u> | 991 |

AWARD RECOMMENDATION

| Description |
|---|
| <p>Traffic Signal Controller Cabinets per Terms and Conditions, Specifications and Pricing as offered</p> <p><u>Group A</u> – Cabinet Assemblies <i>Sierra Transportation & Technologies, LLC - Henderson, NV</i></p> <p><u>Group B</u> – Replacement Components <i>Econolite - Anaheim, CA</i></p> <p>Annual Contract Amount: <u>\$280,000.00</u> (cumulatively not to exceed)</p> |