



# City Council Report

**Date:** January 26, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Police Vehicle Maintenance and Repair Services for the Fleet Services Department **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Police Vehicle Maintenance and Repair Services as recommended. A committee representing Police, Fleet Services, and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposals from the following Vendors: B & T Vivian Investment Co. LLC dba Thompson's Auto Repair & Towing (a Mesa business) (Primary) and JTDCE Auto Repair Clinic LLC dba Dave's Auto Repair Clinic (a Mesa business) (Secondary). The committee also recommends awarding the contract to the highest scored proposal from the Vendor offering OEM General Motors parts and service, AutoNation dba AutoNation Chevrolet of Gilbert, and the highest scored proposal from the Vendor offering OEM Ford parts and service, Berge Ford, Inc. dba Berge Ford (a Mesa business). The total contract amount for this recommendation is \$150,000.00 annually, based on estimated requirements.

## **Background / Discussion**

This contract provides preventative maintenance and repair services for the City's Police vehicle fleet consisting of police patrol, undercover and administrative vehicles. Fleet Services staff performs repairs on large diesel powered trucks and selected other vehicles in-house, but lacks sufficient staffing and facilities to perform all vehicle maintenance activities. Accordingly, a portion of Police vehicles are repaired by an outside contractor.

Staff from the Police Department and Fleet Services evaluated the proposals based on the elements: Contractor Qualifications, Facility Qualifications, and Pricing and Compensation.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The total amount of \$150,000.00 is funded by the Fleet Services Department operating budget.

## **Coordinated With**

Police, Fleet Services and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015110

Vendors Registered on Bid List: 22 (14 Mesa)

Advertising: Arizona Republic, Bid Net, ProcureAZ, and Purchasing Website

Downloads: 23

Responses: 9 (5 Mesa)

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

## **Proposals received on November 24, 2014:**

B & T Vivian Investment Co. LLC dba Thompson's Auto Repair & Towing  
Mesa, AZ

JTDCE Auto Repair Clinic LLC dba Dave's Auto Repair Clinic  
Mesa, AZ

AutoNation dba AutoNation Chevrolet of Gilbert / AutoNation Ford Scottsdale  
Gilbert and Scottsdale, AZ

Berge Ford, Inc. dba Berge Ford  
Mesa, AZ

AutoNation Superstition Springs dba AutoNation Chevrolet Superstition Springs  
Mesa, AZ

Chapman Ford  
Scottsdale, AZ

San Tan Auto Partners LLC dba San Tan Ford  
Gilbert, AZ

Sun Devil Auto Parts, Inc.  
Tempe, AZ

Thompson Diversitfied LLC dba Valley Express Towing & Auto Repair  
Mesa, AZ

## Proposal Scoring Results:

GM OEM						
Bidders	Contractor Qualifications (250 points)	Facility Qualifications (100 points)	Price and Compensation (450 points)		Total (800 points)	Evaluated Price *Bid less 1.75% Mesa TPT
Autonation Scottsdale Gilbert, AZ	240	90	397	50	<u>777</u>	\$17,408.28
Autonation Superstition Mesa, AZ	220	90	400	50	760	\$17,255.96*
FORD OEM						
Berge Ford Mesa, AZ	230	100	400	48	<u>778</u>	\$15,538.47*
San Tan Ford, Gilbert, AZ	240	95	378	42	755	\$16,449.28
Chapman Ford Scottsdale, AZ	230	90	328	50	698	\$18,955.01
Autonation Scottsdale Gilbert, AZ	240	90	258	42	630	\$24,106.10
PREVENTATIVE MAINTENANCE AND REPAIRS						
Bidders	Contractor's Qualifications (250 points)	Facility Qualifications (100 points)	Price and Compensation (450 points)		Total (800 points)	Evaluated price *Bid less 1.75% Mesa TPT
Thompson's Auto Repair and Towing Mesa, AZ	190	80	400	50	<u>720</u>	\$37,142.90*
JTDCE dba Dave's Auto Repair Clinic	190	80	370	50	<u>690</u>	\$40,128.84*
Berge Ford Mesa, AZ	230	100	305	43	678	\$23,305.24* (Only Quoted Ford)
Autonation Superstition Mesa, AZ	220	90	313	38	661	\$24,526.33* (Only Quoted GM)
San Tan Ford Gilbert, AZ	240	95	286	38	659	\$51,866.37
Sun Devil Auto Parts, Inc. Tempe, AZ	200	85	322	43	650	\$46,183.03*
Autonation Scottsdale Gilbert AZ	240	90	257	38	625	\$57,840.71
Chapman Ford, Scottsdale, AZ	230	90	256	45	621	\$27,,820.43 (Only Quoted Ford)
Valley Express Auto Repair & Towing Mesa, AZ	190	75	217	43	525	\$68,325.38*

**AWARD RECOMMENDATION**

**Primary**

***B & T Vivian Investment Co. LLC dba Thompson's Auto Repair & Towing  
Mesa, AZ***

**Secondary**

***JTDCE Auto Repair Clinic LLC dba Dave's Auto Repair Clinic  
Mesa, AZ***

**OEM GM Parts and Service**

***AutoNation dba AutoNation Chevrolet of Gilbert  
Gilbert, AZ***

**OEM Ford Parts and Service**

***Berge Ford, Inc. dba Berge Ford  
Mesa, AZ***

Description
Police Vehicle Maintenance and Repair Services per Terms and Conditions, Specifications and Pricing as offered.  <b>Annual Contract Amount: <u>\$150,000.00</u></b>