



# City Council Report

**Date:** January 26, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One-Year Renewal of the Term Contract for GPS Automatic Vehicle Locating System Devices and Service for the Facilities Maintenance, Development & Sustainability, Solid Waste, Engineering, Transportation and Water Resources Departments **(Citywide)**

## Purpose and Recommendation

Council is requested to approve a One-Year Renewal of the Term Contract for GPS Automatic Vehicle Locating System Devices and Service as recommended.

Facilities Maintenance, Development & Sustainability, Solid Waste, Engineering, Transportation, Water Resources and Purchasing recommend authorizing a one-year renewal with Zonar Systems, Inc. at \$104,500.00 annually, based on estimated requirements.

## Background / Discussion

This contract provides equipment and service for a Global Positioning System (GPS) based Automatic Vehicle Locating System to monitor City vehicles for multiple departments. Benefits include providing information on vehicle location, speed and stop/idle time as well as allowing departments to pursue process improvement, operational and cost efficiencies. In the event of an emergency, vehicles can be dispatched by location or located so assistance can be provided. Transportation uses the Electronic Vehicle Inspection Report to track required vehicle inspections for their Operators who hold Commercial Drivers Licenses.

On September 12, 2011, Council approved the initial three-year contract with two, two-year renewal options subject to future Council consideration. On May 20, 2013, Council approved an increase to the contract of \$40,415.01. On September 16, 2014, the contract term was extended to December 31, 2014.

Zonar Systems, Inc. offered to renew the contract for one year with no increase in costs while the City prepares a new Request for Proposal. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

## Alternatives

Council may choose not to authorize the purchase and new bids will be obtained.

## **Fiscal Impact**

The annual contract amount is funded by the Facilities Maintenance, Development & Sustainability, Solid Waste, Engineering, Transportation and Water Resources departments operating budgets.

## **Coordinated With**

Facilities Maintenance, Development & Sustainability, Solid Waste, Engineering, Transportation, Water Resources and Purchasing

## **PURCHASING INFORMATION**

Action: Renewal

Procurement Type: Request for Bids

Solicitation Number: 2011183

Responses Received: 5

Initial Contract Term: Three Years

Renewal Term: One Year

Renewal Terms Remaining: Three, one-year renewals subject to future Council consideration

## **August 1, 2011 Responses:**

Zonar Systems, Inc. Seattle, WA	\$166,668.96 (Awarded)
Reltronics Technologies, Inc. Rochester, NY	\$167,953.80
AH Computer Consulting, Inc. Rockville, MD	\$669,037.00
Rozetek Solutions, Inc. Bellefonte, PA	\$1,583,425.00
ESIR Redlands, CA	No Bid

## **RENEWAL RECOMMENDATION**

***Zonar Systems, Inc.***  
**Seattle, WA**

Description
GPS Automatic Vehicle Locating System Devices and Service per Terms and Conditions Specifications and Pricing as offered
<b>Annual Contract Amount: <u>\$104,500.00</u></b>