



City Council Report

Date: December 1, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Annual Replacement Program of Computers, Ruggedized Laptops and Field-Based Tablets for Various City Departments **(Citywide)**

Purpose and Recommendation

Council is requested to approve the City's Annual Replacement Program of Personal Computers, Ruggedized Laptops & Field Tablets as recommended.

Information Technology (IT) and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder CLH at \$398,970.70; Insight Public Sector, at \$75,539.25, and authorizing purchases using the State of Arizona cooperative contract with Dell, Inc. at \$629,247.97 and Apple Store for Government at \$3,180.00, for the combined total award of \$1,106,937.92.

Background / Discussion

The City continues with its citywide lifecycle replacement strategy for aging end user computing devices, including computers (PCs and laptops), ruggedized laptops and field tablets. The program ensures City employees have reliable tools they need to deliver City services. In addition, changing technology and service needs require the desktop computing platform to remain robust, scalable, and manageable.

Cycle Replacement supports the replacement of approximately 835 devices across City Resources, Engineering, Police, Fire, Transportation and other departments. For some applications, ruggedized models are necessary since the devices are placed in vehicles and/ or used outdoors, and must withstand extreme temperatures and rough conditions. For the upcoming replacement, we are migrating to semi-rugged devices where feasible, which provide rugged support at a lower cost. In addition, tablets provide a cost effective option for some field-based staff; these are also included in our replacement program.

The City conducted a Reverse Auction process via our existing contract with Electronic Auction Services Inc. (EASi) for the purchase of the Toughbooks/Toughpads.

IT continues its internal partnership with the City's warehouse by providing the erased PCs for resale. Equipment which does not sell is recycled. In FY13/14, the City has recouped \$66,000 through the resale of retired PCs.

Supplemental Purchases

Supplemental purchases (estimated at \$150,000) will provide additional PC, laptop and monitor hardware purchases from departments that fall outside the replacement program for new hires and other needs. These purchases are made on an as-needed basis and the City is not obligated should individual departments not have this level of expenditures.

Alternatives

Council may choose not to authorize purchases as recommended, and new procurements would be initiated

Fiscal Impact

This purchase is funded by the Information Technology Department budget. Supplemental purchases are funded by the requesting department's budget.

Coordinated With

Information Technology, Police, and Purchasing

AWARD RECOMMENDATIONS

I. PURCHASING INFORMATION

Action: Award

Mesa Contract Number: 2015062

CLH International Tempe, AZ

Panasonic Toughbook Hardware for the PC Cycle Replacement Program, per Specifications and Pricing, to include:

- CF-31 Toughbook Ruggedized Laptops at \$3,828 per unit
- CF-53 Toughbook Ruggedized Laptops at \$2,478 per unit
- Panasonic Toughpad at \$2,980 per unit

Estimated Price	\$368,394.00
8.3% Sales Tax	<u>\$30,576.70</u>
Estimated Total	\$398,970.70

II. PURCHASING INFORMATION

Action: Award

Contracting Agency: U.S. Communities

Contracting Agency Contract Number: 4400001195

Mesa Contract Number: 2015116

Insight Public Sector Tempe, AZ

Panasonic Toughbook Docking Stations and Mounting Hardware

Estimated Price	\$69,750.00
8.3% Sales Tax	<u>\$5,789.25</u>
Estimated Total	\$75,539.25

III. PURCHASING INFORMATION

Action: Award

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSPO10-00000010

Mesa Contract Number: 2015116

Dell, Inc. Round Rock, TX

Dell Personal Computer Hardware and Services for the PC Cycle Replacement Program, per Specifications and Pricing, to include:

- Latitude E6440 series laptops ranging from \$1,244 to \$1,449 per unit
- OptiPlex 7020 series workstations ranging from \$668 to \$682 per unit
- Venue 11 Pro Tablet series at \$808 per unit
- Precision T5610 series workstations at \$2,538 per unit

Estimated Price	\$586,164.85
7.35% Sales Tax	<u>\$43,083.12</u>
Estimated Total	\$629,247.97

IV. PURCHASING INFORMATION

Action: Award

Mesa Contract Number: 2015116

Procurement Method: Small Purchase

***Apple Store for Government
Online***

Apple Store for Government for the PC Cycle Replacement Program, per Specifications and Pricing, to include:

- iPads at \$750 per unit

Estimated Price	\$3,000.00
6% Sales Tax	<u>\$180.00</u>
Estimated Total	\$3,180.00

Total Contract Award: \$1,106,937.92