



City Council Report

Date: December 8, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Four Additional Speed Radar Trailers for the Police Department
(Citywide)

Purpose and Recommendation

Council is requested to approve a contract to purchase four additional speed radar trailers as recommended. A committee representing the Police Department and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to highest scored and lowest priced proposal from RU2 Systems, Inc. (a Mesa business), at \$37,903.94.

Background / Discussion

The Police Department is requesting to purchase mobile feedback trailers for each of the four Patrol Divisions. Radar speed trailers have been successfully deployed by the Traffic Division in order to respond to citizen's traffic related concerns. The deployments provide effective assignment, assessment, and traffic enforcement. These mobile speed trailers provide a visible speed deterrent and an educational component to driver safety. Radar speed trailers are mobile, allow easy deployment to any location and provide immediate driver feedback.

The Traffic Section recently purchased two, Fast-870 Speed Trailers manufactured from RU2. The trailer is simple, easy to use, and has been tested by Police personnel. This solution will standardize equipment; and training by Traffic to District personnel will be an easy transition. Standardization of training, deployment and equipment is vital to the Traffic Section's mission.

Staff from the Police Department evaluated the two proposals received based on the evaluation criteria elements. The highest scored and lowest priced proposal, RU2 Systems, Inc. is being recommended for award. The City of Mesa has been RU2's client since 1999. RU2 is located in Mesa and therefore repair, warranty, or service work can be handled quickly. RU2 has other reputable clients including the FBI, CIA, US Border Patrol, Pinal County Sheriff's Office, Pima County Traffic Engineering, Phoenix PD and Tempe PD. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded through a contingency allocation to the operating budget per Council direction to reinvest photo safety program revenues back into the program.

Coordinated With

Police and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Request for Proposals

Solicitation Number: 2015093

Vendors Registered on Bid List: ProcureAZ (551) and Vendor Self Service (68)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: 31

Responses: 2

Local Consideration: Management Policy #214 did not have an effect on the award of this procurement.

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

Proposals received on November 13, 2014:

Intuitive Control Systems, LLC dba All Traffic Solutions - State College, PA

RU2 Systems, Inc. - Mesa, AZ

Proposal Scoring Results:

Evaluation Criteria / Points Possible	RU2 Systems, Inc.	All Traffic Solutions
Firm's Solution / 50	50	40
Firm's Qualifications & References / 30	30	30
Pricing & Compensation / 20	20 (35,080.00)	18.70 (\$37,580.00)
Total / 100	<u>100</u>	88.70

AWARD RECOMMENDATION

RU2 Systems, Inc.

Mesa, AZ

Description	
Quantity 4 – Fast-870 Speed Radar Trailers per Terms and Conditions, Specifications and Pricing as offered	
Base	\$35,080.00
8.05% Sales Tax	<u>\$2,823.94</u>
Total	<u>\$37,903.94</u>