

# **City Council Report**

Date: December 8, 2014

**To**: City Council

Through: Alex Deshuk, Manager of Technology and Innovation

From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director

Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator

**Subject:** Three-Year Term Contract for Police Service Dogs for the K9 Unit (Single

Proposal) (Citywide)

#### **Purpose and Recommendation**

Council is requested to approve the Term Contract for Police Service Dogs as recommended. A committee representing the Police Department and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the qualified, single proposal from Adlerhorst Int'l Inc. at \$30,413.00 annually, based on estimated requirements.

#### **Background / Discussion**

The Police Department's K9 Unit currently has thirteen active Police Service dogs. These canines are used for both patrol and detection (e.g. explosives, narcotics, etc.) purposes. The K9 Unit was created to assist Police members in duties including, but not limited to, searching and apprehension of persons suspected of criminal behavior, lost persons, evidence, stolen property, or other articles.

This contract will provide an eligible vendor to supply Police Service dogs for the Police Department's Tactical Teams and K9 Unit. These dogs are acquired when they are two to four years old and should be able to serve for a five to seven-year period. The K9 Unit expects to acquire one to two dogs per year.

Staff from the Police Department evaluated the proposal based on the evaluation criteria elements: Business Reputation/Qualifications; Support and Training of K9s; and Pricing. Adlerhorst Int'l Inc. scored the maximum points for each criteria element and is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

On August 13, 2014, the City solicited Request for Proposals (RFP #2015023) for Police Service Dogs, and received no responses by the closing date, September 8, 2014. On September 22, 2014, the City released RFP #2015068 and the received a single proposal from Adlerhorst Int'l Inc.

Adlerhorst Int'l Inc. has been providing Police Service Dogs to the Mesa Police Department K9 Unit since 1989, as well as other Police agencies in the Phoenix metropolitan area. The

City has been satisfied with the vendor's performance. Adlerhorst produces quality trained and reliable Police Service dogs ensuring the K9 program's success.

#### **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is funded by the Police department operating budget.

#### **Coordinated With**

Police and Purchasing

#### **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2015068

Vendors Registered: ProcureAZ (108) and Vendor Self Service (7)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: 12

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: All pricing shall be firm for the initial term of three years except where otherwise provided by the specifications, and include all transportation, insurance and

warranty costs. The City shall not be invoiced at prices higher than those stated in

any contract resulting from this proposal.

Pricing Available to Other Cooperative Agencies: Yes

#### Single Proposal received on October 8, 2014:

Adlerhorst Int'l Inc. - Riverside, CA

#### **AWARD RECOMMENDATION**

# Adlerhorst Int'l Inc. Riverside, CA

### **Description**

Police Service Dogs per Terms and Conditions, Specifications and Pricing as offered, plus 5.6% Use Tax

#### **Proposal Pricing:**

PH1 / PH2 – Patrol / Dual Purpose K9 at \$9,600 / each SVV1 / SVV2 – Detection / Single Purpose K9 at \$7,300.00 / each

Annual Contract Amount: \$30,413.00\* (includes 5.6% Use Tax, and not to exceed)

\*Proposal pricing is for 1 Patrol and 1 Detection dog (not necessarily what the Department will purchase each year). The annual contract amount provides PD the options to buy 2 of each; or 2 of 1 class, and 1 of the other; or even 3 of one class.