



City Council Report

Date: December 8, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Cool Deck Resurfacing and Repair Services for the Parks, Recreation and Commercial Facilities Department (Single Bid) (Citywide)

Purpose and Recommendation

Council is requested to approve the Term Contract for Cool Deck Resurfacing and Repair Services as recommended.

Parks, Recreation and Commercial Facilities and Purchasing recommend awarding the contract to the single, responsive and responsible bidder, Flexground LLC at \$32,407.38 annually, based on estimated requirements.

Background / Discussion

Cool Deck is a flexible coating for concrete that provides a non-slip surface and is sealed against water. It's primarily used around swimming pools. Each year it becomes necessary to replace or refurbish cool deck material at Aquatic Facilities that have become damaged due to age or heavy use.

Multicoat Krete Kote is the product specified for this contract and is used throughout city facilities. There are other cool decking systems that are lower in cost but the Parks Recreation and Commercial Facilities Department has found that the life expectancy of these systems don't meet department standards.

When Purchasing received one response, Purchasing followed-up with vendors that downloaded the solicitation but did not respond. Most responded that the scope was outside of their capability or their business model.

Purchasing contacted three agencies (Tempe, Gilbert, and Scottsdale) to verify competitive pricing on the bid. Tempe reported a resurfacing price of \$3.50 per sq. ft. and expansion joint repair price of \$4.50 per Ln. Ft. for which Flexground was the only respondent. The disparity in price between Tempe and Mesa is volume. Tempe had 17,095 sq. ft. of repairs while Mesa's estimated sq. ft. is only 3,000. Gilbert Reported a resurfacing price of \$7.61 per sq. ft. on 597 sq. ft. in May of 2013.

Scottsdale awarded a bid to Flexground for pool deck repairs that included crack and joint repairs and resurfacing in 2013 for a total of \$88,445.56. Since Scottsdale bid this out for a single price to complete all the work, there was no way to breakout the unit price for each process. However, Scottsdale did report that 32 firms downloaded the solicitation and they only received the one response from Flexground.

Mesa's pricing when compared with these other agencies, appears to be reasonable when comparing volumes.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited. Upon postponement or denial, the damaged cool decking at the Aquatic Facilities will not be addressed for the forthcoming summer season. The general esthetic appearance of the pools areas will decline, slips and falls may increase, and injuries to feet caused by sharp edges of deteriorating cool decking may take place.

Fiscal Impact

The annual contract amount is funded by the Parks, Recreation and Commercial Facilities Department's operating budget.

Coordinated With

Parks, Recreation and Commercial Facilities and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015043

Vendors Registered: ProcureAZ (53) and Vendor Self Service (5)

Advertising: Arizona Republic, ProcureAZ, Bid Net, Purchasing Website

Downloads: 14

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index for Construction, Maintenance and repair of non-residential buildings

Pricing Available to Other Cooperative Agencies: Yes

September 3, 2014 Responses:

Flexground LLC
Tempe, AZ

\$23,071.50 (Recommended)

AWARD RECOMMENDATION

Flexground LLC

Tempe, AZ

Description	
Cool Deck Resurfacing and Repair Services per Terms and Conditions, Specifications and Pricing as offered	
Resurface Existing Cool Deck	\$2.80/sf
Expansion Joint Repair	\$4.27/lf
Crack Repair	\$4.27/lf
Application of Kete Kote Cool Deck	\$5.65/sf
 Total Bid Amount	 \$23,071.50
30% Contingency	<u>\$6,921.45</u>
Subtotal	\$29,992.95
 8.05% Sales Tax	 <u>\$2,414.43</u>
 Annual Contract Amount:	 <u>\$32,407.38</u>