



# City Council Report

**Date:** December 1, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Twenty Replacement Cameras and Related Equipment for the Police Department (Funded by the Police Department operating budget) **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve a contract to purchase camera equipment as recommended.

The Police Department and Purchasing recommend awarding the contract to lowest priced, responsive and responsible bidders: F & E Trading LLC at \$39,409.92; Adorama at \$19,710.85; B & H Photo & Electronics Corp. at \$1,387.58; and Business Services (a Mesa business) at \$1,101.74; for the combined total amount of \$61,610.09.

## **Background / Discussion**

This purchase will provide camera equipment for Forensic Services, Crime Scene Unit. The existing equipment was purchased in 2008. The life expectancy of the equipment is approximately five years. The equipment is beginning to experience problems and needs to be replaced.

The camera equipment includes twenty Canon 70D cameras, lenses, general and macro flash units, and extended warranties; filters; memory cards; lithium-ion batteries; memory card wallets; and shoulder bags.

The bid specifications stated no substitutions (except where noted on the Pricing & Compensation page), all items must include a manufacturer's US warranty, and delivery must be within sixty days after receipt of an order.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

This purchase is funded by the Police department operating budget.

## Coordinated With

Police and Purchasing

### **PURCHASING INFORMATION**

Action: Award

Procurement Type: Request for Bids

Solicitation Number: 2015058

Vendors Registered: ProcureAZ (461) and Vendor Self Service (19)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: Thirty-Four

Responses: Eight

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

### **October 7, 2014 Responses (Totals for all line items):**

*(Bid Tabulation available upon request)*

Adorama	\$70,626.98
New York, NY	
B & H Photo & Electronics Corp.	\$71,536.42
New York, NY	
Band Pro Film & Digital, Inc.	\$74,624.63
Burbank, CA	
Business Services	\$82,041.90
Longboat Key, FL	
F & E Trading LLC	\$67,686.00
Somerset, NJ	
Tempe Camera Repair Inc.	\$90,252.06
Tempe, AZ	
Tri State Camera Exch Inc.	\$69,560.30
Brooklyn, NY	
W.B. Hunt Co., Inc.	\$72,555.93
Melrose, MA	

## AWARD RECOMMENDATION

Description	
Camera Equipment – Crime Scene Unit per Terms and Conditions, Specifications and Pricing as offered	
<b><i>F &amp; E Trading LLC – Somerset, NJ</i></b>	
Base (20 Canon 70D Cameras, 20 Lenses and 5-year extended warranties)	\$37,320.00
5.6% Use Tax	<u>\$2,089.92</u>
Total	<b>\$39,409.92</b>
<b><i>Adorama – New York, NY</i></b>	
Base (20 Speedlite 600 EX-RT Flash and extended warranty, 17 MR-15 Lite Ring and extended warranty, 80 Lens Filters, 17 Lithium-Ion Batteries, and 17 Memory Card Cases)	\$18,665.58
5.6% Use Tax	<u>\$1,045.27</u>
Total	<b>\$19,710.85</b>
<b><i>B &amp; H Photo &amp; Electronics Corp – New York, NY</i></b>	
Base (120 Memory Cards)	\$1,314.00
5.6% Use Tax	<u>\$73.58</u>
Total	<b>\$1,387.58</b>
<b><i>Business Services – Longboat Key, FL</i></b>	
Base (17 Shoulder Bags)	\$1,019.66
8.05% Mesa Sales Tax	<u>\$73.58</u>
Total	<b>\$1,101.74</b>
<b>Total Purchase \$61,610.09</b>	