



# City Council Report

**Date:** December 1, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Landscape Maintenance Services for Parkway Medians and Right-of-Way, Section I (**Districts 1, 2, 3 and 4**) for the Transportation Department

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Landscape Maintenance Services for Parkway Medians and Right-of-Way, Sections I, as recommended.

Transportation and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Environmental Earthscapes dba The Groundskeeper at \$206,114.21 annually.

## **Background / Discussion**

This contract will provide landscape maintenance services for Parkway Medians and Right-of-Way for the geographic areas referred to by the City as Sections I. Work tasks include, but are not limited to, cleaning, irrigation, sprinkler system maintenance, trimming, mowing, weed control, fertilization, etc. depending on whether the area is turf, desert, or a combination of both. The awarded Contractor will furnish all necessary labor, tools, equipment, and supplies to perform the required landscape maintenance services.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is funded by the Transportation department operating budget.

## **Coordinated With**

Transportation and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015048

Vendors Registered: Vendor Self Service (9) and ProcureAZ (169)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 32

Responses: 5

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **October 22, 2014 Reponses:**

Environmental Earthscapes dba The Groundskeeper Gilbert, AZ	\$206,114.21 (Recommended)
Reyes & Sons Landscaping LLC Phoenix, AZ	\$238,577.34
Artistic Land Management, Inc. Chandler, AZ	\$249,024.00
Gothic Grounds Management, Inc. Phoenix, AZ	\$327,923.45
George and Mark Pacheco dba Gardening and Landscape Services Castro Valley, CA	\$470,791.02

## **AWARD RECOMMENDATION**

***Environmental Earthscapes dba The Groundskeeper  
Gilbert, AZ.***

<b>Description</b>
Landscape Maintenance Services for Parkway Medians and Right-of-Way per Terms and Conditions, Specifications and Pricing as offered: Section I Base Bid - <u>\$175,364.21</u> plus Extra Work <u>\$30,750.00</u>  <b>Annual Contract Amount: <u>\$206,114.21</u></b>