



# City Council Report

**Date:** November 17, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Six Replacement Light-Duty Pickup Trucks for the Energy Resources Department (Funded by the Utility Replacement Extension and Renewal Fund) **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the purchase of six light-duty extended cab pickup trucks as recommended.

Fleet Services, Energy Resources and Purchasing recommend authorizing purchase from the contract with Berge Ford (a Mesa business) at \$216,244.81.

## **Background / Discussion**

This purchase will provide six CNG-powered vehicles, 2014 Ford 1/2-ton extended cab pickups, to replace six regular fuel trucks. These vehicles will be used to support Energy Resources operations (two for Electric Utility, and four for Gas Utility).

The replacement vehicles are part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The vehicles have met established criteria and will be retired and sold at auction.

These vehicles are additional purchases against a contract (through the City's bid process) originally awarded on July 1, 2014, which provided for additional purchases.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The purchase is funded by the Utility Replacement Extension and Renewal Fund.

## **Coordinated With**

Fleet Services, Energy Resources – Electric Utility and Gas Utility, and Purchasing

**PURCHASING INFORMATION:**

Action: Purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2014247

Vendors Registered on Bid List: 101 (10 Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website and ProcureAZ

Downloads: 16

Responses: Two

Local Consideration: The Mesa bidder was already the lowest priced, responsive and responsible bidder. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not necessary.

Protests Received: None

Pricing: All pricing shall be firm for the initial term of one year except where otherwise provided by the specifications, and include all transportation, insurance and warranty costs. The City reserves the right to purchase additional light duty ½ ton pick-up trucks at the bid price for twelve months after the bid award date.

Pricing Available to Other Cooperative Agencies: Yes

**May 1, 2014 Responses:**

***(Quantity 2 - Light Duty ½ - Ton Pickup Truck)***

Berge Ford	\$36,370.00 (Recommended)
Mesa, AZ	\$35,733.52 (Bid less 1.75% Mesa TPT)
Courtesy Chevrolet	\$45,313.12
Phoenix, AZ	

**AWARD RECOMMENDATION**

***Berge Ford***

***Mesa, AZ***

Description	
Quantity Two – 2014 Ford F-150 4X2, Extended Cab Pickup, 8 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options	
Base	\$36,370.00
Extended Cab	\$10,188.00
Power Windows	\$2,362.00
Dedicated CNG	<u>\$19,200.00</u>
Sub Total	\$68,120.00
8.05% Sales Tax	\$5,483.66
\$5.00 Tire Tax per Vehicle	<u>\$10.00</u>
<b>Total</b>	<b>\$73,613.66</b>
Two Replacement Vehicles for Energy Resources – Electric Utility (#447 and 430) funded by the Utility Replacement Extension and Renewal Fund.	

Quantity One – 2014 Ford F-150 4X2, Extended Cab Pickup, 6.5 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options

Base	\$18,185.00
Extended Cab	\$3,889.00
Power Windows	\$1,181.00
Remote Controlled Spotlight	\$566.25
Dedicated CNG	<u>\$9,600.00</u>
Sub Total	\$33,421.25
8.05% Sales Tax	\$2,690.41
\$5.00 Tire Tax per Vehicle	<u>\$5.00</u>
<b>Total</b>	<b>\$36,116.66</b>

One Replacement Vehicle for Energy Resources – Gas Utility (#356) funded by the Utility Replacement Extension and Renewal Fund.

Quantity Three – 2014 Ford F-150 4X2 Extended Cab Pickup, 6.5 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options

Base	\$54,555.00
Extended Cab	\$11,667.00
Power Windows	\$3,543.00
Dedicated CNG	<u>\$28,800.00</u>
Sub Total	\$98,565.00
8.05% Sales Tax	\$7,934.49
\$5.00 Tire Tax per Vehicle	<u>\$15.00</u>
<b>Total</b>	<b>\$106,514.49</b>

Three Replacement Vehicles for Energy Resources – Gas Utility (#370, 727 and 1143) funded by the Utility Replacement Extension and Renewal Fund.

**Combined Total (6 Vehicles): \$216,244.81**