



City Council Report

Date: November 3, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Streetlight Maintenance and Pole Replacement Services for the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Streetlight Maintenance and Pole Replacement Services as recommended.

Transportation and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidders: Fluoresco Lighting & Signs (Primary); and CS Construction, Inc. (Secondary); not to cumulatively exceed \$953,200.00 annually, based on estimated requirements.

Background / Discussion

Transportation, Field Operations maintains approximately 40,000 streetlights. There are times when additional labor is needed to supplement City staff for the replacing damaged or rusted streetlights, poles, and foundations, as well as, new streetlight installations and various maintenance activities.

This contract will provide streetlight maintenance and installations on an as needed and on-call basis. Work under this contract will include, but is not limited to: installation, removal and replacement of streetlight poles, luminaires, foundations, conduit, wire and other miscellaneous streetlight related services.

Bid specifications require the Contractor to supply all of the necessary items and services required to complete the work which includes but is not limited to: labor, tools, equipment, permits, incidental materials and barricading. The City will supply all of the streetlight material through our contracted material suppliers.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Transportation department operating budget.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015044

Vendors Registered: ProcureAZ (67) and Vendor Self Service (26)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: Twenty-Three

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

September 15, 2014 Responses:

Fluoresco Lighting & Signs Phoenix, AZ	\$905,799.25 (Recommended – Primary)
CS Construction, Inc. Phoenix, AZ	\$909,690.00 (Recommended – Secondary)
Arizona Traffic Signal Inc. Phoenix, AZ	\$996,400.00

AWARD RECOMMENDATION

Primary Award

***Fluoresco Lighting & Sign Maintenance Corp.
dba Fluoresco Lighting & Signs
Phoenix, AZ***

Secondary Award

***CS Construction, Inc.
Phoenix, AZ***

Description
Streetlight Maintenance and Pole Replacement Services per Terms and Conditions, Specifications and Pricing as offered, plus 5.2325% Mesa Construction Tax
Annual Contract Amount: <u>\$953,200.00</u>