

# **City Council Report**

Date: November 3, 2014

**To**: City Council

Through: Alex Deshuk, Manager of Technology and Innovation

**From**: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director

Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator

**Subject:** Dollar Limit Increase to the Term Contract for Automatic External

Defibrillators, Supplies and Preventative Maintenance for the Fire and

Medical Department (Citywide)

Strategic Initiatives:



### **Purpose and Recommendation**

Council is requested to approve a Dollar Limit Increase to the Term Contract for Automatic External Defibrillators, Supplies and Preventative Maintenance as recommended.

Fire and Medical, and Purchasing recommend authorizing a dollar limit increase of \$100,000.00 with CPR Savers and First Aid Supply, increasing the annual contract amount from \$100,000.00 to \$200,000.00, for the initial first-year contract.

# **Background / Discussion**

This contract will provide Automatic External Defibrillators (AEDs), accessories, warranty, and service of AED's for placement in City buildings for employee and public use. These devices are will be used in the event of a cardiac arrest. Employees in the immediate work areas where the AEDs are placed will be trained in both CPR and AED use. The AEDs may also be accessed by members of the public while visiting City buildings.

On March 3, 2014, Council approved the initial three-year contract for the purchase of 150 AEDs over the term. Fire and Medical planned for the purchase of seventy units each year in the first and second years, and ten units in the third year. The contract also provides for the replacement of approximately thirty-five AEDs located in City buildings, as many of these units do not utilize current technology or software.

The initial seventy units were received in FY 13/14 and the AED storage cabinets have been hung. Fire and Medical would like to purchase the second installment of seventy AED units that have been funded in FY 14/15. The increase is needed to purchase the additional units prior to the end of the first-year contract term (April 20, 2015). The second-year contract term will renew and the Department will then have capacity to make their final purchase in FY 15/16.

#### **Alternatives**

Council may choose not to authorize the increase.

### **Fiscal Impact**

The annual contract amount is funded by the Fire and Medical department operating budget.

#### **Coordinated With**

Fire and Medical, and Purchasing

#### **PURCHASING INFORMATION**

Action: Dollar Limit Increase

Procurement Type: Request for Bids

Solicitation Number: 2014137 Responses Received: Seven

Contract Term: April, 2014 through April, 2015

# **DOLLAR LIMIT INCREASE RECOMMENDATION**

CPR Savers and First Aid Supply Scottsdale, AZ

# Description

Automatic External Defibrillators (AEDs) at \$1,074 each, Supplies and Preventative Maintenance Services per Terms and Conditions, Specifications and Pricing as offered, including 8.3% sales tax

Original Award March 3, 2014 - Current Limit \$100,000.00 Increase Request – November 3, 2014 \$100,000.00 \$100,000.00 \$200,000.00 \$200,000.00