



City Council Report

Date: November 3, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Rusted Pole Replacement Services for the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Rusted Pole Replacement Services as recommended.

Transportation and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidders: Brooks Bros Utility Contractors, LLC (a Mesa business) (Primary); and Fluoresco Lighting & Signs (Secondary); not to cumulatively exceed \$476,400.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide replacement streetlights in a number of defined geographic areas. The City has identified areas requiring the removal and replacement of approximately 155 residential streetlight poles for each fiscal year over the next three years.

The contract requires the Contractor to provide new streetlight replacement poles for rusted streetlight poles in identified quarter sections. Work under this agreement will include, but is not limited to: removal of existing rusted streetlight poles and collar/foundations, installation of new poles, foundations, pull boxes, and ground rods. Work also includes underground and overhead wire terminations, the reuse of existing or City supplied fixtures, installation of City supplied lamps and photocells and other streetlight related services.

It is the City's intent to award to a primary and secondary Contractor for this contract. The primary Contractor shall provide rusted pole replacement services based on the contract specifications. If the primary Contractor is unable to provide the services as specified in this contract, the secondary Contractor will be contacted to provide rusted pole replacement services.

On September 16, 2014, Arizona Traffic Signal, Inc. requested their bid be withdrawn due to an error in pricing. The vendor did not account for the cost of street light poles in their pricing. The City granted the request allowable under Procurement rules as it is in the best interest of the City.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Project Management Program, Transportation budget.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2015004

Vendors Registered: ProcureAZ (67) and Vendor Self Service (26)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: Twenty-Five

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

September 16, 2014 Responses:

Brooks Bros Utility Contractors, LLC Mesa, AZ	\$452,660.00 (Recommended – Primary)
Fluoresco Lighting-Sign Maintenance Corp. dba Fluoresco Lighting & Sign Phoenix, AZ	\$484,867.20 (Recommended – Secondary)
CS Construction, Inc. Phoenix, AZ	\$534,240.00
Madysen Corp dba Madysen Electric Mesa, AZ	\$880,860.00
Arizona Traffic Signal, Inc. Phoenix, AZ	Withdrew Bid (Vendor made an error in their bid pricing; did not account for the cost of streetlight poles. City granted vendor's request to Withdraw.)

AWARD RECOMMENDATION

Primary Award

Brooks Bros Utility Contractors, LLC
Mesa, AZ

Secondary Award

Fluoresco Lighting-Sign Maintenance Corp.
dba Fluoresco Lighting & Sign
Phoenix, AZ

Description
<p>Rusted Pole Replacement Services per Terms and Conditions, Specifications and Pricing as offered, plus 5.2325% Mesa Construction Tax</p> <p>Annual Contract Amount: <u>\$476,400.00</u></p>