

# City Council Report

**Date:** November 3, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Two Fleet Addition Sports Utility Vehicles for the Fire & Medical Department (Funded by the Fire & Medical Department Budget) **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the purchase of two fleet addition Sport Utility Vehicles (SUVs) as recommended.

Fire & Medical and Purchasing recommend authorizing the vehicle purchase from the contract with PFVT Motors, Inc. at \$62,604.76; and vehicle up-fit with LSH Lights at \$18,033.74; for the combined total award of \$80,638.50.

## Background / Discussion

This purchase will provide two 2015 Ford Explorer, 4-door AWD (All-Wheel-Drive) Utility Police Interceptors. With the expansion and refinement of Fire & Medical's Community Care Response model, and due to the Centers for Medicare and Medicaid Services (CMS) Innovation Grant award, the additional response vehicles are needed.

Experience and data collection have shown a properly equipped SUV (heavy duty utility vehicle) rather than a box style, larger TRV apparatus is better suited for the operation of behavioral response. These vehicles provide a safer, more comfortable and cost effective mode of response/transportation to a behavioral intake facility.

The new vehicles will be fully equipped for emergency response and have the capability to carry the standard compartments of Emergency Medical Service equipment in the rear of the vehicle. Partitions between the front and rear seats will also be installed for patient and crew safety.

These vehicles are additional purchases against a contract (through the City's bid process) originally awarded on May 19, 2014, which provided for additional purchases.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## Fiscal Impact

The purchase is funded by the Fire & Medical department operating budget through the Capital - General Fund.

## Coordinated With

Fire & Medical and Purchasing

## **PURCHASING INFORMATION**

Action: Purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2014214

Vendors Registered on Bid List: Twenty-five (Eight Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website

Downloads: Fourteen

Responses: Two

Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation did not result in the Mesa business being recommended for award

Protests Received: None

Pricing: All pricing will be firm for the 12 month period after the award date except where otherwise provided by the specifications, and include all transportation, insurance and warranty costs

Pricing available to other Cooperative Agencies: Yes

## **April 14, 2014 Responses:**

Description	PFVT Motors, Inc. Peoria, AZ	Berge Ford Mesa, AZ
Quantity 1 - 2015 Ford Explorer 4-Door AWD Utility Police Interceptor #K8A (or equivalent) per technical specifications	\$28,952.25	\$30,494.00
Quantity 1 - 2015 F-Series SD F-550 4X4 CRW CC #W5H (or equivalent) per technical specifications	\$44,997.74	\$48,966.00
<b>Total Net Bid</b>	<b><u>\$73,949.99</u></b>	\$79,460.00 \$78,069.45 (less 1.75% TPT)

**AWARD RECOMMENDATION**

***PFVT Motors, Inc.***

**Peoria, AZ**

Description	
Quantity 2 - 2015 Ford Explorer 4-Door AWD Utility Police Interceptor #K8A per Technical Specifications	
Base	\$57,904.50
8.1% Sales Tax	\$4,690.26
\$5.00 Tire Tax per Vehicle	<u>\$10.00</u>
Total	<b><u>\$62,604.76</u></b>
Two Fleet Addition Vehicles for the Fire & Medical Department funded by the Fire & Medical Department Budget.	

***Kenco Or LLC dba LSH Lights***

**Goodyear, AZ / Gilbert, AZ**

Description	
Quantity 2 – Vehicle Up-Fit for Utility Police Interceptor per Proposal SQ-67978 dated 9/24/2014	
Parts (Taxable)	\$14,396.82
8.7% Sales Tax	\$1,266.92
Labor (Tax Exempt)	<u>\$2,370.00</u>
Total	<b><u>\$18,033.74</u></b>

**Combined Total: \$80,638.50**