



City Council Report

Date: October 20, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Eleven Light-Duty Pickup Trucks (Nine Replacement and Two Fleet Additions) for various City Departments **(Seven Replacements funded by the Utility Replacement Extension and Renewal Fund, Two Replacements funded by the Vehicle Replacement, and Two Additions funded by the Capital-General Fund) (Citywide)**

Purpose and Recommendation

Council is requested to approve the purchase of eleven Light-Duty Pickup Trucks for various City Departments as recommended.

Fleet Services, Parks, Recreation & Commercial Facilities, Development & Sustainability, Solid Waste Management, Water Resources, Police and Purchasing recommend authorizing purchase from the contract with Berge Ford (a Mesa business) at \$270,121.64.

Background / Discussion

This purchase will provide nine replacement vehicles (2014 Ford 1/2-ton pickups) to support operations of the City departments listed above.

The nine replacement vehicles are part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The vehicles have met established criteria and will be retired and sold at auction.

The two fleet additions for PRCF are for new Park Maintenance Assistant positions being added in support of 2012 authorized Parks Bond projects, opening as new park sites this fiscal year (Desert Trails Park, Desert Arroyo Park, Riverview Park, and Mariposa Park).

The eleven vehicles are additional purchases against a contract (through the City's bid process) originally awarded on July 1, 2014, which provided for additional purchases.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

Seven replacement vehicles are funded by the Utility Replacement Extension and Renewal Fund (\$164,022.20) and two replacement vehicles are funded by the Vehicle Replacement Fund (\$55,835.38). The two additions are funded by the PRCF department operating budget through the Capital-General Fund (\$50,264.06).

Coordinated With

Fleet Services, Parks, Recreation & Commercial Facilities, Development & Sustainability, Solid Waste Management, Water Resources, Police and Purchasing.

PURCHASING INFORMATION:

Action: Purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2014247

Vendors Registered on Bid List: 101 (10 Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website and ProcureAZ

Downloads: Sixteen

Responses: Two

Local Consideration: The Mesa bidder was already the lowest priced, responsive and responsible bidder. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not necessary.

Protests Received: None

Pricing: All pricing shall be firm for the initial term of one year. The City reserves the right to purchase additional light duty ½ ton pick-up trucks at the bid price for twelve months after the original contract award date.

Pricing Available to Other Cooperative Agencies: Yes

May 1, 2014 Responses:

(Quantity 2 - Chevrolet or GMC Light Duty ½-Ton Pickup Truck)

| | |
|--------------------|---------------------------------------|
| Berge Ford | \$36,370.00 (Recommended) |
| Mesa, AZ | \$35,733.52 (Bid less 1.75% Mesa TPT) |
| Courtesy Chevrolet | \$45,313.12 |
| Phoenix, AZ | |

AWARD RECOMMENDATION

Berge Ford
Mesa, AZ

| Description | |
|---|--------------------|
| Quantity Three – 2014 Ford F-150 4X2 Extended Cab Pickup, 6.5 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options | |
| Base | \$54,555.00 |
| Extended Cab | \$11,667.00 |
| Power Windows | <u>\$3,543.00</u> |
| Sub Total | \$69,765.00 |
| 8.05% Sales Tax | \$5,616.08 |
| \$5.00 Tire Tax per Vehicle | <u>\$15.00</u> |
| Total | \$75,396.08 |
| <u>Two</u> Fleet Additions for Parks, Recreation & Commercial Facilities (#192 and 196) funded by the Capital-General Fund. | |
| <u>One</u> Replacement Vehicle for Water Resources – Wastewater Utility (#99) funded by the Utility Replacement Extension and Renewal Fund. | |
| Quantity One – 2014 Ford F-150 4X2 Extended Cab Pickup, 6.5 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options | |
| Base | \$18,185.00 |
| Extended Cab | \$3,889.00 |
| Power Windows | \$1,181.00 |
| Spot Light | <u>\$566.25</u> |
| Sub Total | \$23,821.25 |
| 8.05% Sales Tax | \$1,917.61 |
| \$5.00 Tire Tax | <u>\$5.00</u> |
| Total | \$25,743.86 |
| <u>One</u> Replacement Vehicle for Development & Sustainability (#1337) funded by the Vehicle Replacement Fund. | |
| Quantity Two – 2014 Ford F-150 4X2 Extended Cab Pickup, 8 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options | |
| Base | \$36,370.00 |
| Extended Cab | \$10,188.00 |
| Power Windows | <u>\$2,362.00</u> |
| Sub Total | \$48,920.00 |
| 8.05% Sales Tax | \$3,938.06 |
| \$5.00 Tire Tax per Vehicle | <u>\$10.00</u> |
| Total | \$52,858.06 |
| <u>Two</u> Replacement Vehicles for Solid Waste Management (#1184 and 1101) funded by the Utility Replacement Extension and Renewal Fund. | |

Quantity Four – 2014 Ford F-150 4X2 Standard Cab Pickup, 8 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options

| | |
|-----------------------------|--------------------|
| Base | \$72,740.00 |
| Standard Cab | \$2,140.00 |
| Power Windows | <u>\$4,724.00</u> |
| Sub Total | \$79,604.00 |
| 8.05% Sales Tax | \$6,408.12 |
| \$5.00 Tire Tax per Vehicle | <u>\$20.00</u> |
| Total | \$86,032.12 |

Four Replacement Vehicles for Water Resources – Water Utility (#1381, 239, 1329 and 1327) funded by the Utility Replacement Extension and Renewal Fund.

Quantity One – 2014 Ford F-150 4X2 Crew Cab 4-Door Pickup, 6 ft. Bed per Specifications and Bid Pricing offered - \$18,185.00 / each, plus options

| | |
|-------------------------------|--------------------|
| Base | \$18,185.00 |
| Crew Cab 6 ft. Fleet Side Bed | \$8,479.00 |
| Power Windows | <u>\$1,181.00</u> |
| Sub Total | \$27,845.00 |
| 8.05% Sales Tax | \$2,241.52 |
| \$5.00 Tire Tax per Vehicle | <u>\$5.00</u> |
| Total | \$30,091.52 |

One Replacement Vehicle for Police (#919) funded by the Vehicle Replacement Fund.

Combined Total: \$270,121.64