



City Council Report

Date: September 11, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Landscape Maintenance Services for Parkway Medians and Right-of-Way, Sections III (**Districts 1, 2 and 5**) and IV (**Districts 2 and 5**) for the Transportation Department

Purpose and Recommendation

Council is requested to approve the Term Contract for Landscape Maintenance Services for Parkway Medians and Right-of-Way, Sections III and IV as recommended.

Transportation and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Reyes & Sons Landscaping, LLC, Section III at \$230,742.68 annually and Section IV at \$137,639.25 annually, based on estimated requirements. The annual contract amount is \$368,381.93.

Background / Discussion

This contract will provide landscape maintenance services for Parkway Medians and Right-of-Way for the geographic areas referred to by the City as Sections III and IV. Work tasks include but are not limited to cleaning, irrigation, sprinkler system maintenance, trimming, mowing, weed control, fertilization, etc. depending on whether the area is turf, desert, or a combination of both. The awarded Contractor will furnish all necessary labor, tools, equipment, and supplies to perform the required landscape maintenance services.

Per the bid solicitation, Contractors were required to bid Sections III and IV separately as the City intended to award the sections separately. Reyes & Sons Landscaping, LLC was the lowest priced respondent for each section. Additionally, all Sections shall be staffed, operated and maintained separately per contract requirements.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Transportation department operating budget through Local Streets Sales Tax.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014294

Vendors Registered: Vendor Self Service and ProcureAZ

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: Twenty-five

Responses: Five

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

July 30, 2014 Reponses:

Reyes & Sons Landscaping, LLC Phoenix, AZ	Section III - \$230,742.68 (Recommended) Section IV - \$137,639.25 (Recommended)
Artistic Land Management, Inc. Chandler, AZ	Section III - \$247,731.04 Section IV - Section IV - \$194,436.89
Environmental Earthscapes dba The Groundskeeper Gilbert, AZ	Section III - \$417,994.35 Section IV - \$227,493.23
Goodwill of Central Arizona dba Goodwill Commercial Maintenance Phoenix, AZ	Section III - \$447,305.73 Section IV - \$302,123.31
Mariposa Landscape Arizona, Inc. Glendale, AZ	Section III - \$482,994.62 Section IV - \$266,469.00
Somerset Landscape Maintenance, Inc. Chandler, AZ	Non-Responsible (Due to their past performance on Contract 2011221 with the City, and termination for default on September 9, 2013, the City determined their response to be Non-Responsible.)

AWARD RECOMMENDATION
Reyes & Sons Landscaping, LLC
Phoenix, AZ

Description
Landscape Maintenance Services for Parkway Medians and Right-of-Way per Terms & Conditions, Specifications and Pricing as offered: Section III Base Bid - <u>\$207,842.68</u> plus Extra Work <u>\$22,900.00</u> ; and Section IV – Base Bid <u>\$114,739.25</u> plus Extra Work <u>\$22,900.00</u> Section III - <u>\$230,742.68</u> and Section IV - <u>\$137,639.25</u> Annual Contract Amount: <u>\$368,381.93</u>