



City Council Report

Date: September 11, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Six Replacement, Five-Yard Heavy-Duty Construction Dump Body Trucks for the Energy Resources Department **(Funded by the Utility Replacement Extension & Renewal Fund) (Citywide)**

Purpose and Recommendation

Council is requested to approve the purchase of six, heavy-duty construction dump body trucks as recommended.

Fleet Services, Energy Resources and Purchasing recommend authorizing purchase from the contract with RWC International, Ltd. at \$781,611.93.

Background / Discussion

This purchase will provide six, heavy-duty construction grade, 4x2 chassis equipped with hydraulic system and a 5 yard dump body for the Energy Resources Department. The vehicles will be used to support the department's construction and maintenance programs and activities.

The vehicles are being replaced as part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. These vehicles have met established criteria and will be retired and sold at auction.

This is an additional purchase against a contract originally awarded on February 25, 2013. Truck pricing has increased 2.3% (from \$124,903.00 to \$127,785.00 per vehicle) which is allowable per the bid solicitation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Utility Replacement Extension & Renewal Fund.

Coordinated With

Fleet Services, Energy Resources and Purchasing

PURCHASING INFORMATION

Action: Purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2012245

Vendors Registered on Bid List: 73 (11 Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: 28

Protests Received: None

Pricing: The City reserves the right to purchase additional heavy-duty construction dump body trucks for twenty-four months after the bid award date (February 25, 2013) with initial six-month firm pricing.

Pricing Available to Other Cooperative Agencies: Yes

December 13, 2012 Reponses:

RWC International, Ltd. Option 1 - \$124,903.00 - International, Crysteel (Recommended)
Phoenix, AZ Option 2 - \$133,347.00 - International, Henderson ⁽¹⁾

Freightliner Sterling Western Star of Arizona \$121,839.00 - Freightliner, Crysteel ⁽²⁾
Tolleson, AZ

PFVT Motors, Inc. dba Peoria Ford \$120,355.50 – Ford, Henderson ⁽³⁾
Peoria, AZ

⁽¹⁾ Deviations: Air Tailgate Latch; No response for Two Coiled Air Hoses; No response (several items) for Balance of System; and Dump Body Electrical – All System.

⁽²⁾ Deviations: Startability in 1st Gear 21%.

⁽³⁾ Deviations: Air Tailgate Latch; No response for Two Coiled Air Hoses; No response (several items) for Balance of System; and for Dump Body Electrical – All System.

AWARD RECOMMENDATION

RWC International, Ltd.

Phoenix, AZ

Description	
Quantity Six - Heavy-Duty Construction Grade 4x2 Truck Equipped with 5 Yard Dump Body per Terms and Conditions, Specifications and Pricing per Proposal 15872-01 dated 8/12/2014 - \$127,785.00 / each, less trade-in \$7,500.00 / each	
Base	\$766,710.00
Trade-In	<u>(\$45,000.00)</u>
Sub Total	\$721,710.00
8.3% Sales Tax	<u>\$59,901.93</u>
Total (for 6 Trucks)	<u>\$781,611.93</u>
Six replacement vehicles (#106, 1113, 18, 20, 361 and 378) for the Energy Resources Department. This purchase is funded by Utility Replacement Extension & Renewal Fund.	