



City Council Report

Date: August 25, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Dollar Limit Increase for the Purchase of Two Replacement Trailer Mounted Water Pumps for the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve a dollar limit increase for the purchase of two replacement trailer mounted water pumps as recommended.

Fleet Services, Transportation and Purchasing recommend authorizing a dollar limit increase of \$31,471.86 with Water Movers, increasing the contract amount from \$71,850.27 to \$103,322.13.

Background / Discussion

The City ordered two trailer mounted water pumps with sound reduction packages for Transportation, Field Operations. Prior to Fleet Services installing the sound reduction and vandal packages rated at 72 decibels, Transportation and Fleet researched to see if additional sound reduction could be installed. Fleet determined that the manufacturer could provide an enhanced 69 decibel package for an additional cost. The enhanced feature will ensure that when the units are operated overnight in neighborhoods they do not disturb the homeowners.

Transportation is requesting the increase to purchase the additional sound protection feature. Fleet is requesting that the existing pumps be exchanged for the enhanced sound reduction equipped units. Exchanging the pumps is less costly than re-awarding the agreement to the next lowest-priced bidder. If the City was to re-award the contract to the next lowest priced bidder, the City would incur a 20% restocking fee and potentially a higher pump cost due to the increase being passed on from the manufacturer, Godwin Pump.

Water Movers, Inc. provided the City a quote for two new critically silenced pumps (Godwin 6" CD150M and 4" CD103M) as specified. Since the original bid was submitted, the manufacturer (Godwin Pump) released new increased pricing for its pumps. Water Movers has agreed to hold prices and honor the exchange with no re-stocking fee through August 29th. The increased cost to exchange the pumps will be \$31,471.86.

Alternatives

The City could keep the 72 decibel units or go back out to bid for the 69 decibel units. Fleet and Transportation prefer to exchange for the quietest units possible. The life of the units will be 15 years. The old units will go to auction.

Fiscal Impact

The dollar limit increase is funded by the Transportation department operating budget.

Coordinated With

Transportation, Fleet Services and Purchasing

PURCHASING INFORMATION

Action: Dollar Limit Increase

Procurement Type: Request for Bids

Solicitation Number: 2014125

Responses Received: Five (three deemed as Non-Responsive) and one "No Bid" response

December 30, 2013 Responses:

Vendor	4" Water Pump	6" Water Pump
Water Movers, Inc. Phoenix, AZ	\$31,301.56	\$35,042.18
Capital Pump and Equipment LLC Chandler, AZ	\$40,730.00	\$43,795.00

Non Responsive Bid received from:

Global Pump Company, LLC - Davison, MI

Premier Pump and Power, LLC - Vancouver, WA

Western Oilfields Supply Company dba Rain For Rent - Chandler, AZ

No Bid response received from:

Vanguard Truck Center – Phoenix, AZ

DOLLAR LIMIT INCREASE RECOMMENDATION

Water Movers, Inc.

Phoenix, AZ

Description	
Dollar Limit Increase for the Exchange of Quantity One – Godwin 6" Dri-Prime CD150M Critically Silenced - \$47,154.68 / each, and Quantity One – Godwin 4" Dri-Prime CD103M Critically Silenced at \$45,017.18 / each, \$7,650.27 Sales Tax, and Shipping \$3,500.00 – <u>Total \$103,322.13</u>	
Original Award Date 2/10/2014 – Current Limit	\$71,850.27
Increase Request 8/25/2014	<u>\$31,471.86</u>
New Contract Amount	<u>\$103,322.13</u>
Two Replacement Trailer Mounted Water Pumps for Transportation (#432 and 482) funded by the Vehicle Replacement Fund (\$56,000), Capital – General Fund (\$15,850.27) and Environmental Compliance Fee (\$31,471.86).	