



City Council Report

Date: August 18, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Water Reducible Alkyd Paint for the Solid Waste Management Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Water Reducible Alkyd Paint as recommended.

Solid Waste Management and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidders: Tempe Hardware LLC and Bert's Paint Inc. for a combined annual contract amount of \$26,700.00.

Background / Discussion

This contract will provide a paint that will be used to paint and refurbish the City's trash and recycle bins, and roll-off boxes.

The bid solicitation specified paint for a spray application, and for a roller application. Two bidders are being recommended for award. The lowest priced bidder, Tempe Hardware, proposed the same paint for both applications; the proposed paint for the roller application is unacceptable.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Solid Waste Management department operating budget.

Coordinated With

Solid Waste Management and Purchasing

PURCHASING INFORMATION

Action: Initial Award
Procurement Type: Request for Bids
Solicitation Number: 2014273

Vendors Registered: Bid List (52, 7 Mesa), ProcureAZ (91), Vendor Self Service (8)
 Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website
 Downloads: Twenty-seven
 Responses: Five (two deemed Non-Responsive)
 Local Consideration: Not applicable as there were no Mesa responses.
 Protests Received: None
 Initial Contract Term: Three years
 Possible Renewals: Two, one-year renewals subject to future Council consideration
 Prices: Future price increases are capped by the Producer Price Index
 Pricing Available to Other Cooperative Agencies: Yes

July 1, 2014 Responses:

Item 1 – Paint for Spray Application, 200 buckets, 5 gallon each

Item 2 – Paint for Roller Application, 20 buckets, 5 gallons each

Tempe Hardware LLC
 Tempe, AZ

Item 1 – \$21,250.00 (Recommended)

Item 2 – Non-Responsive (Proposed product is unacceptable)

Bert's Paint Inc.
 Phoenix, AZ

Item 1 – \$25,950.00

Item 2 – \$3,275.00 (Recommended)

Paul's Scottsdale Hardware, Inc.
 dba Paul's Ace Hardware Stores
 Scottsdale, AZ

Item 1 – \$36,800.00

Item 2 – \$3,680.00

Sherwin Williams dba Frazee Paint
 Mesa, AZ

Non-Responsive (Did not provide manufacturer or product description for Items 1 and 2 on Pricing and Compensation page, as required)

Southwestern Paint and Supply LLC
 Tucson, AZ

Non-Responsive (Did not provide manufacturer or product description for Items 1 and 2 on Pricing and Compensation page, as required)

AWARD RECOMMENDATION

Tempe Hardware LLC

Tempe, AZ

Description
Water Reducible Alkyd Paint per Terms and Conditions, Specifications and Pricing as offered Item 1 – Paint for Spray Application per Detailed Specification #5 Paint Manufacturer: Sunburst Coatings, Product Description: Sun/Steel #1400 Series, 200 buckets, 5 gallons each - \$106.25 each, including 8.3% Sales Tax

Bert's Paint Inc.

Phoenix, AZ

Description
Water Reducible Alkyd Paint per Terms and Conditions, Specifications and Pricing as offered Item 2 – Paint for Roller Application per Detailed Specifications #6 Paint Manufacturer: PPG Industries, Inc., Product Description: Pitt-Tech 90-374 Series, 20 buckets, 5 gallons each - \$163.75 each, including 8.3% Sales Tax

Total Annual Contract Amount: \$26,700.00