



City Council Report

Date: August 18, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal of the Term Contract for Fire Protective Clothing for the Fire and Medical Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Fire Protective Clothing as recommended.

Fire and Medical and Purchasing recommend authorizing a one-year renewal with United Fire Equipment Company at \$370,000.00 annually, based on estimated requirements.

Background / Discussion

This contract provides fire protective clothing (turnout coats and turnout pants) for approximately 400 fire personnel for firefighting operations where there is a threat of fire, or when certain physical hazards are likely to be encountered during non-fire related rescue operations, emergency medical operations, and victim extrication. Fire protective clothing is purchased on an as-needed basis during the contract period.

The fire protective clothing specified meets the National Fire Protection Association Standard. Its materials have been extensively tested and approved for use by the Mesa Fire and Medical Department Technology Advancement Group. The materials, fabric, special product features, sizes, pattern, and colors have been selected because they have proven to be the most effective in training and emergency field operations.

Due to the length of time required to test turnout clothing, the Department would not have enough time to conduct wear tests or to re-evaluate their current specifications for changes. Wear tests typically take a minimum of six months. The Department is required to test how the pants and coats perform together during firefighting activities and under fire conditions.

United Fire Equipment Company offered to renew the contract maintaining the current pricing. This pricing is competitive compared to inflation (Consumer Price Index at 2.1%). The City has been satisfied with the vendor's performance over the past four years. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

On August 23, 2010, Council approved the initial three-year contract with renewal options to United Fire Equipment Company on May 6, 2013, authorized the dollar limit increase of \$70,000 on August 26, 2013, authorized a one-year renewal, and authorized the dollar limit increase of \$150,000 on April 7, 2014. This is the final one-year renewal contract.

Alternatives

Council may choose not to authorize the purchase and new bids will be obtained.

Fiscal Impact

The annual contract amount is funded by the Fire and Medical department operating budget.

Coordinated With

Fire and Medical, and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Proposals

Solicitation Number: 2010155

Responses Received: Two

Renewal Term (2nd year): 9/1/2014 through 8/31/2015

Renewal Terms Remaining: None

June 2010 Proposal Results:

Element	Maximum Points	United Fire Equipment	L. N. Curtis
Comfort and Fit	15	15	0
Feature Functionality	15	15	8
Garment Movement	15	15	8
Drag Rescue Device (DRD)	12	8	12
Quality	10	10	10
Compliance to Specifications	10	9	7
Customer Service	8	7.80	6.60
Warranty	5	5	5
Tracking System Label and Packaging	5	5	5
Total Technical Points	95	<u>89.80</u>	61.60
Total Pricing Points	5	5	4.65
Total Overall Points	100	<u>94.80</u>	66.25

RENEWAL RECOMMENDATION
United Fire Equipment Company
Tucson, AZ

Description
Fire Protective Clothing per Standard Terms and Conditions, Specifications and Pricing as offered
Annual Contract Amount: <u>\$370,000.00</u>