



City Council Report

Date: August 18, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Two Replacement Heavy-Duty Dump Trucks including One for the Transportation Department (**Funded by the Vehicle Replacement Fund**) and One for the Water Resources Department (**Funded by the Utility Replacement Extension and Renewal Fund**) (Citywide)

Purpose and Recommendation

Council is requested to approve the purchase of two replacement heavy-duty dump trucks as recommended.

Fleet Services, Transportation, Water Resources and Purchasing recommend authorizing purchase from the active contract with RWC International, Ltd. at \$391,072.38.

Background / Discussion

This contract will provide two heavy-duty, construction grade 6x4 trucks, one each for the Transportation and Water Resources Departments. Bid specifications required a 10/12 Yard Dump Body, 58,000 lb. Gross Vehicle Weight Rating (GVWR) truck.

The vehicle purchases are part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The current vehicles being replaced have met established criteria and will be sold at auction.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The purchase is funded by the Vehicle Replacement Fund and Utility Replacement Extension and Renewal Fund.

Coordinated With

Fleet Services, Transportation – Field Operations and Purchasing

PURCHASING INFORMATION

Action: Purchase from active contract

Procurement Type: Invitation for Bids

Solicitation Number: 2014107

Vendors Registered on Bid List: Ninety-two (Ten Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: Eighteen

Responses: Five, including three deemed as Non-Responsive were received.

Protests Received: None

Pricing: The City reserves the right to purchase additional 10/12 Yard Dump Trucks for twenty-four (24) months after the bid award date

December 16, 2013 Responses:

| | |
|---|--|
| RWC International, Ltd. Phoenix, AZ | \$177,404.00 Trade-In \$11,250.00 |
| Empire Southwest, LLC dba Empire Truck & Trailer Mesa, AZ | \$203,648.64 \$200,084.79 (Bid less 1.75% Mesa TPT) Trade-In \$22,500.00 |
| Arizona Truck Center dba Vanguard Truck Center Phoenix, AZ | Non-Responsive – Deviations: Sealed Grease Hub (Oil Lube required); and 178 AMP Alternator (200-AMP required). |
| Freightliner Sterling Western Star of Arizona Chandler, AZ | Non-Responsive – Startability in First Gear left blank, which is a critical factor, determines if the vehicle can pull the load efficiently. |
| Inland Kenworth Phoenix, AZ | Non-Responsive – Did not respond to in-house warranty reimbursement. |

AWARD RECOMMENDATION

RWC International, Ltd.

Phoenix, AZ

| Description | |
|--|----------------------------|
| Quantity One – 2015 7600 SFA 6X4 2010 (SF567) heavy duty, construction grade, 6x4 truck equipped with 10/12 Yard Dump Body per Terms and Conditions, Specifications and Pricing (Quotation 7/11/2014) | |
| Base | \$177,404.00 |
| Options | <u>\$6,293.00*</u> |
| Sub Total | \$183,697.00 |
| 8.3% Sales Tax | <u>\$15,246.85</u> |
| Total | <u>\$198,943.85</u> |
| <u>One</u> Replacement Vehicle (#713) for the Transportation Department funded by the Vehicle Replacement Fund. | |
| * Options include Air Operated High Lift Tail Gate @ \$2,257.00; VIBCO 55-3 Pneumatic Truck Bed Vibrator @ \$1,220.00; Mud Flap Auto Lift @ \$910.00; Elliptical (Round Bottom) Body @ \$1,546.00; and Dump Bed Mounted Folding Ladder @ \$360.00. | |
| Quantity One - 2015 7600 SFA 6X4 2010 (SF567) heavy duty, construction grade, 6x4 truck equipped with 10/12 Yard Dump Body per Terms and Conditions, Specifications and Pricing (Quotation 12/16/2013) | |
| Base | \$177,404.00 |
| 8.3% Sales Tax | <u>\$14,724.53</u> |
| Total | <u>\$192,128.53</u> |
| <u>One</u> Replacement Vehicle (#350) for the Water Resources Department funded by the Utility Replacement Extension and Renewal Fund. | |
| Combined Total: <u>\$391,072.38</u> | |