



City Council Report

Date: July 8, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Safety Supplies for the Materials and Supply Warehouse (for Various City Departments) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Safety Supplies as recommended.

Business Services and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidders: HDS White Cap Construction Supply; Acme Construction Supply Co. Inc. (a Mesa business); Zee Medical, Inc.; Fisher's Tools & Handles, Inc.; Masthead Industries dba Complete Safety/Hose Power USA; and Arizona Glove & Safety, Inc. dba AGS Safety & Supply; cumulatively not to exceed \$56,000.00 annually, based on estimated requirements.

Background / Discussion

This supply contract will provide various safety supplies including sand bags; protective gloves; head, ear, eye and face protection; rainwear; tape, barrier flagging; first aid cabinets, kits and refills; respiratory protection equipment and parts; safety vests; traffic cones; and rubber boots. These supplies will be stocked in the City's Warehouse for use by various departments.

The Request for Bid solicitation allowed award by group or in total. Group D was not awarded. Bidders were required to bid on all items within a group.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$56,000.00 is available in the Materials and Supply operating budget through the Warehouse Internal Service Fund.

Coordinated With

Business Services – Materials and Supply, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014196

Vendors Registered on Bid List: Eighty-six (Eight Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website and ProcureAZ

Downloads: Eighty

Responses: Eleven, plus one, No Bid response

Local Consideration: Two Mesa bidders (Groups A, C, E, F, G, H, I, J and K), calculating pricing by using Management Policy #214 , removing 1.75% (Mesa TPT) for the purpose of bid evaluation did not result in the Mesa business being recommended for award.

Local Consideration: The Mesa bidder (Group B) was already the lowest priced, responsive and responsible bidder. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not necessary.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

April 8, 2014 Responses:

Bid tabulation available upon request

No Bid response received from:

United Fire Equipment Co. – Tucson, AZ

AWARD RECOMMENDATION

Description
<p>Safety Supplies per Terms and Conditions, Specifications and Pricing as offered, including 8.05% Sales Tax</p> <p>Groups A and J – HDS White Cap Construction Supply – Gilbert, AZ Group B – Acme Construction Supply Co. Inc. – Mesa, AZ Group C – Zee Medical, Inc. – Irvine, CA Groups F and I – Fisher's Tools & Handles, Inc. – Tempe, AZ Group H – Masthead Industries dba Complete Safety/Hose Power USA – Phoenix, AZ Groups E, G and K – Arizona Glove & Safety, Inc. dba AGS Safety & Supply Tempe, AZ Group D – No award. City has an existing contract for these items (gloves, cowhide and leather)</p> <p style="text-align: right;">Annual Contract Amount: <u>\$56,000.00</u> (cumulatively not to exceed)</p>