



City Council Report

Date: July 8, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Barricades and Traffic Control Devices for the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Barricades and Traffic Control Devices as recommended.

Transportation and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Trafficade Signs & Sales, Inc. at \$89,200.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide for the purchase of barricades and traffic control devices to be used to support Transportation Road Hazard Response and Storm Hazard Response by Transportation's Field Operations group.

Traffic control devices help ensure roadway safety by providing for the orderly and predictable movement of all traffic, motorized and non-motorized, throughout the City's roadway system and to provide such guidance and warning as are needed to ensure the safe and uniform operation of the individual elements of the traffic stream.

These devices must comply with National Cooperative Highway Research Program Report 350 (NCHRP 350) requirements.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$89,200.00 is available in the Transportation operating budget through the Environmental Compliance Fee.

Trafficade Signs & Sales, Inc.'s bid is \$42,365.00 annually. Transportation recommends awarding the contract based on the current annual contract amount of \$89,200.00 (budgeted amount).

Coordinated With

Transportation – Field Operations and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014202

Vendors Registered on Bid List: Fifteen (None Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website and ProcureAZ

Downloads: Twenty-seven

Responses: Five, plus one, Non-Responsive

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

May 22, 2014 Responses:

Trafficade Signs & Sales, Inc.
Phoenix, AZ

Group I - \$15,800.00
Group II - \$9,275.00
Group III - \$14,790.00
Group IV - \$2,500.00
Total - \$42,365.00 (Recommended)

Action Barricade Company, LLC
Phoenix, AZ

Group I - \$21,680.00
Group II - \$9,620.00
Group III - \$29,598.00
Group IV - \$3,695.00
Total - \$64,593.00

Centerline Supply West, Inc.
Phoenix, AZ

Group I - \$16,800.00
Group II - No Bid
Group III - \$18,330.00
Group IV - No Bid
Total - \$35,130.00

Marketing Displays, Inc.
Farmington Hills, MI

Group I - No Bid
Group II - No Bid
Group III - \$20,055.00
Group IV - No Bid
Total - \$20,055.00

Lightle Enterprises of Ohio, LLC
Frankfort, OH

Non-Responsive (Group 1, Type II barricades
"City of Mesa" stenciled; Addendum 1 specified
the barricades to be stamped.)

AWARD RECOMMENDATION
Trafficade Signs & Sales, Inc.
Phoenix, AZ

Description
<p>Barricades and Traffic Control Devices (Groups I, II, III and IV) per Terms and Conditions, Specifications and Pricing as offered</p> <p>(Barricades, Vertical Panels, Sign Stands, Solar Barricade Lights)</p> <p style="text-align: center;">Annual Contract Amount: <u>\$89,200.00</u></p>