



# City Council Report

**Date:** July 1, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One-Year Renewal of Term Contract for Heavy Equipment Rental for the Transportation Department (Citywide)

## Purpose and Recommendation

Council is requested to approve a Renewal of the Term Contract for Heavy Equipment Rental as recommended.

Transportation and Purchasing recommend authorizing a one-year renewal using the State of Arizona cooperative contract with multiple vendors: RDO Construction Equipment Company; Hertz Equipment Rental Corp.; Empire Southwest, LLC (a Mesa business); Earhart Equipment Corp.; Qualex Construction Inc.; Sunbelt Rentals, Inc.; and Neff Rental, LLC; not to cumulatively exceed \$200,000 annually, based on estimated requirements.

## Background / Discussion

When Transportation needs to rent heavy equipment for storm drain system maintenance, right-of-way maintenance and road hazard responses, typically equipment is needed as soon as possible and the department does not know in advance the type of equipment required to complete the job.

The State cooperative contract provides multiple vendors for the rental of a variety of heavy equipment available with and without an operator on an as-needed basis. Items such as: compaction, drilling, landscape, paving and moving equipment; backhoe-loaders and backhoes; front end wheel, tractor loaders and loaders; sump and trash pumps; water trucks and tower; and miscellaneous tools; will be available through this contract.

Purchasing requested quotes from three vendors for items commonly used by Transportation (a skid steer, 2,000 gallon water truck, and a highway broom). Two vendors provided quotes and overall, the cumulative cooperative volume provides better rental pricing to the City.

On August 19, 2013, Council approved the initial nine-month contract with a four, one-year renewal options. This is the first, one-year renewal contract with three, one-year renewal options remaining.

## Alternatives

Council may choose not to authorize the purchase and bids will be obtained.

## **Fiscal Impact**

The total amount of \$200,000 is available in the Transportation operating budget.

## **Coordinated With**

Transportation and Purchasing

## **PURCHASING INFORMATION**

Action: Renewal

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSPO13-00002899

Mesa Contract Number: 2013141

Renewal Contract Term: 7/1/2014 through 5/29/2015

Possible Renewals: Three, one-year renewals subject to future Council consideration

## **CITY OF MESA AWARD RECOMMENDATION**

Description
<p>Vendors to furnish Rental of Heavy Equipment – Operated or Non-Operated as-needed per Specifications, Terms and Conditions and Pricing per ADSPO13-00002899</p> <p><u>Awarded Vendors:</u> RDO Construction Equipment Company – Phoenix, AZ Hertz Equipment Rental Corp. – Gilbert, AZ Empire Southwest, LLC – Mesa, AZ Earhart Equipment Corp. – Tucson, AZ Qualex Construction Inc. – Tonopah, AZ Sunbelt Rentals, Inc. – Tucson, AZ Neff Rental, LLC – Phoenix, AZ</p> <p><b>Annual Contract Amount: \$200,000</b> (not to cumulatively exceed)</p>