

# **City Council Report**

Date: July 1, 2014

To: City Council

**Through**: Alex Deshuk, Manager of Technology and Innovation

**From**: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director

Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator

**Subject:** Change Order and Dollar Limit Increase to the Term Contract for Landscape

Maintenance Services for Zone 1 - Parks, Retention Basins and Sports Fields

for the Parks, Recreation and Commercial Facilities Department (PCRF)

(Districts 5 and 6)

#### **Purpose and Recommendation**

Council is requested to approve a change order and dollar limit increase to the Term Contract for Landscape Maintenance Services for Zone 1, as recommended.

Parks, Recreation and Commercial Facilities, and Purchasing recommend authorizing a change order and a dollar limit of \$77,347.62 with Mariposa Landscape Arizona, Inc. This will add landscaping maintenance services for Eastmark Park and increase the annual contract amount from \$721,539.83 to \$798,887.45, based on estimated requirements.

## **Background / Discussion**

On December 2, 2013, the City solicited Request for Proposals for landscape maintenance services for sports fields, parkways, medians, parks, retention basins, or grounds adjacent to City facilities -- geographic areas referred by the City as Zone 1, 2, 4 and Eastmark Park.

Zone 1 encompasses 412.87 acres of park land and 164.74 acres of retention basin land between Power Road and Meridian Drive. Zone 2 encompasses 167.27 acres of park land and 122.75 acres of retention basin land between Power Road and Val Vista Drive. Zone 4 encompasses 242.22 acres of park land and 32.01 acres of retention basin land between Stapley and the 101 Price freeway.

Council approved the Term Contract for Landscape Maintenance Services for Zone 4 on January 13, 2014, and the Term Contract for Zones 1 and 2 on March 17, 2014.

PRCF evaluated and determined it would be more cost effective to add Eastmark to the Zone 1 contract rather than have it as a separate zone due to a consolidation of work requirements identified for each zone. Gothic Landscape is currently on contract for Eastmark's landscaping maintenance through 7/31/2014. Eastmark will be added to the existing Landscape Maintenance Services Contract for Zone 1, incorporating the Eastmark special provisions and requirements.

#### **Alternatives**

Council may choose not to authorize the increase and new bids will be obtained.

# **Fiscal Impact**

The total amount of \$798,887.45 is available in the Parks, Recreation and Commercial Facilities operating budget.

#### **Coordinated With**

Parks, Recreation and Commercial Facilities, and Purchasing

#### **PURCHASING INFORMATION**

Action: Change Order and Dollar Limit Increase Procurement Type: Request for Proposals

Solicitation Number: 2014122 Responses Received: Four Contract Term: through 2/28/2015

## Proposals received on December 30, 2013:

Artistic Land Management, Inc. – Chandler, AZ Environmental Earthscapes dba The Groundskeeper – Gilbert, AZ Goodwill Industries of Central Arizona – Phoenix, AZ Mariposa Landscape Arizona, Inc. – Glendale, AZ

# **Proposal Scoring Results (Zone 1):**

| Elements / Points Available   | Mariposa<br>Landscape<br>Arizona, Inc. | The<br>Groundskeeper<br>Gilbert, AZ | Goodwill<br>Industries of<br>Central Arizona |
|---|--|-------------------------------------|--|
| Proposed Business Solutions / 40<br>Points  | 40                                     | 35                                  | 20   |
| Proposal Format and Organization / 20 Points  | 20                                     | 20                                  | 15   |
| Experience in performing services for Parks, Retention Basins and Sports Fields / 40 Points | 40                                     | 40                                  | 0  |
| Experience working with City<br>Government Agencies<br>/ 20 Points                          | 20                                     | 20                                  | 20   |
| Past Performance / 30 Points  | 30                                     | 30                                  | 0  |
| Pricing / 70 Points   | 53                                     | 32                                  | 70   |
| TOTAL / 220 Points  | <u>203</u>                             | 177                                 | 125  |

**Artistic Land Management - Withdrawn** 

# CHANGE ORDER AND DOLLAR LIMIT INCREASE RECOMMENDATION Mariposa Landscape Arizona, Inc. Glendale, AZ

# **Description**

Addition of landscaping maintenance services for Eastmark Park to the Term Contract for Landscape Maintenance Services for Parks, Retention Basins and Sports Fields for Zone 1 per Terms and Conditions, Specifications and Pricing as offered, including 20% contingency

 Council Award 3/17/2014, Current Limit
 \$721,539.83

 Change Order and increase request 7/1/2014
 \$77,347.62

 New Annual Contract Amount
 \$798,887.45