



City Council Report

Date: May 5, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of 300 On-Officer Cameras and Data Storage Plan for the Police Department **(Sole Source) (Citywide)**

Purpose and Recommendation

Council is requested to approve the purchase of 300 on-officer cameras and data storage plan as recommended.

Police and Purchasing recommend awarding the contract to the sole source vendor, Taser International, Inc. for the five-year purchase total of \$1,489,479.18.

Background / Discussion

In February of 2012, Council approved the purchase of on-officer video systems (including 50 Taser International Axon Flex cameras/recorders and related hardware) for the Police Department.

The department conducted a one-year pilot program on Police officers using these systems which has proven successful. The on-officer camera systems accurately address complaints of misconduct and drastically reduce false complaints and civil liability. Findings demonstrate that officers equipped with an on-officer body camera experienced a 40% decrease in complaints and a 75% decrease in use of force complaints.

After extensive research, the Police Department has determined the Axon Flex on-officer camera system fully meets the operational needs of the department. Axon Flex is the only on-officer body camera system that records from the officer's viewpoint because it is affixed on glasses at eye level; it best shows what the human eye actually sees. Other systems have devices that attach to shirts which only films in the direction the body is facing. Taser International, Inc. is the sole source manufacturer and authorized distributor for Axon brand products and Digital Evidence Solution (Taser Evidence system/products and Evidence.com services).

This purchase will allow the department to deploy the on-officer body camera systems to all patrol and motorcycle officers by FY 2016/17. The deployment will include the distribution of 100 cameras in FY 2014/15, 100 cameras in FY 2015/16 and the final 100 cameras in FY 2016/17. The deployments will include 17 docking stations or Evidence Transfer Managers to facilitate the use of the new camera systems and five years of secure cloud data storage through Evidence.com.

This five year purchase schedule entitles the Police Department to two free camera system upgrades to the latest platform. The units purchased in 2014 and 2015 will be on an accelerated upgrade cycle such that in 2016 all 350 units (including the previously purchased units) will be on the latest platform; the first upgrade will occur in 2016 and the final platform upgrade in 2018.

Taser International, Inc. provided a response that itemizes pricing for equipment, a five-year payment schedule for equipment and storage, and a five-year delivery schedule. The total five year price is \$1,489,479.18.

Alternatives

Council may choose not to authorize the five-year purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount for each year, 2014 to 2018, is available through General Funds.

Coordinated With

Police and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Sole Source

Term: 5 Years

Mesa Contract Number: 2014248

AWARD RECOMMENDATION

TASER International, Inc.

Scottsdale, AZ

Description
Five-Year Contract for TASER Flex recorders, accessories and EVIDENCE.com (to include three annual purchases of 100 Flex Camera Units with Ultimate EVIDENCE.com licenses) per Proposal dated 4/2/2014
2014 Contract Amount: \$215,852.92
2015 Contract Amount: \$314,873.88
2016 Contract Amount: \$390,310.72
2017 Contract Amount: \$278,163.27
2018 Contract Amount: \$290,278.40
Five-Year Total: <u>\$1,489,479.18</u> (includes applicable Taxes)