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## Council Report

Date: April 17, 2014
To: City Council
Through: Natalie Lewis, Assistant to the City Manager
From: Corinne Nystrom, Airport Director
Subject: Falcon Field Airport Rentals and Other Fees City Council District \# 5

## Strategic Initiatives



## Purpose and Recommendation

The purpose of this Council Report is to recommend the deletion of the Falcon Field Airport Tiedown Transfer Fee. This fee deletion recommendation demonstrates the Airport's desire to have good customer relations, and demonstrates the Airport's awareness concerning the viability of our fees and charges. We have determined that the Tiedown Transfer Fee is obsolete and does not generate revenue for the Airport.

## Background, Discussion, and Recommendations

Falcon Field Airport serves the general aviation needs of Mesa and the region. One of the Airport's primary goals is to provide outstanding customer service to the tenants and users. One way to enhance our customer service is to consider eliminating unnecessary fees and charges. We find on occasion that certain fees and charges no longer are needed. Tiedown demand has dropped precipitously over the years. We have several well located tiedowns and our customers are happy with the choices. There are no tiedown transfers requested and therefore there are no Tiedown Transfer Fees.

## Alternatives

One alternative is to leave the fee/charge as it currently exists. However, Staff recommends the second alternative, which is to approve the proposed change to the Tiedown Fee.

## Fiscal Impact

There is no fiscal impact if this change is approved. The fee proposed for elimination has not been generating revenue for the Airport since it was enacted several years ago.

## Concurrence

The above information is being shared with the tenants and users of the airport via the Airport website, notices sent to them via U.S. Mail and/or email, and at airport tenant meetings.

