



# City Council Report

**Date:** April 21, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three (3)-Year Term Contract for Traffic Signal Maintenance Services for the Transportation Department (**Citywide**)

## Purpose and Recommendation

Council is requested to approve the Term Contract for Traffic Signal Maintenance Services as recommended. A committee representing Transportation and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposal from Roadway Electric, LLC at \$704,000 annually, based on estimated requirements.

## Background / Discussion

This contract will provide for the installation, modification, and maintenance of the City of Mesa Intelligent Transportation System (ITS) traffic signals on an as needed, where needed basis. Work consists of but is not limited to: light/signal pole, arm and head installation, trenching, boring, conduit/wire/cable installation, pull box/vault installation, barricade set up, saw cutting, etc.

Staff from the Transportation - Traffic Engineering ITS evaluated the proposals based on the elements: Contractor Experience; Ability to staff projects; Ability to respond/mobilize within 24 hours to an emergency request to perform any work listed on the bid items page; Financial Stability; and Price. The highest scored proposal, Roadway Electric, LLC, is being recommended for award.

Roadway Electric, LLC submitted the most thorough (in-depth), clear and concise proposal, and scored the highest in all the criteria elements except for Price (third lowest priced). Their experience indicates the company is able to handle the larger jobs greater than \$1 million dollars. The contractor has the most IMSA Traffic Signal I and II Technicians (total of 16), is able to respond within 24 hours, and their bank validated the company's financial stability. The evaluation committee unanimously agreed on the recommendation.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The total amount of \$704,000 is available in the Transportation operating budget through Local Streets Sales Tax funding.

## **Coordinated With**

Transportation and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2014154

Vendors Registered on Bid List: Eleven (Two Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website, ProcureAZ

Downloads: Twenty-three

Responses: Four

Local Consideration: Policy did not apply to this procurement for services

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewal subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

## **Proposals received on January 30, 2014:**

|   |                            |
|---|----------------------------|
| Arizona Traffic Signal, Inc. - Phoenix, AZ      | \$613,252.00               |
| Contractors West, Inc. - Mesa, AZ               | \$647,795.75               |
| Roadway Electric, LLC - Phoenix, AZ             | \$703,404.50 (Recommended) |
| Brooks Bros Utility Contractors, LLC - Mesa, AZ | \$843,990.00               |

**Proposal Scoring Results:**

| Elements / Possible Points   | Roadway Electric, LLC<br>Phoenix, AZ | Contractors West, Inc.<br>Mesa, AZ | Brooks Bros Utility Contractors, LLC<br>Mesa, AZ | Arizona Traffic Signal, Inc.<br>Phoenix, AZ |
|--|--------------------------------------|------------------------------------|--|---|
| Contractor Experience: Contractor shall provide 3-6 examples of projects involving traffic signal & ITS elements. Provide project name, scope, approximate contract value, and agency contact information / 20 points  | 20                                   | 15                                 | 10   | 10  |
| Ability to staff projects: Contractor shall show the ability to staff multiple projects with IMSA Traffic Signal Certified Technicians. Contractor shall provide the number of IMSA Traffic Signal II Field Electricians as well as the number of IMSA Traffic Signal I Technicians permanently employed by the contractor / 20 points | 20                                   | 20                                 | 15   | 0   |
| Ability to respond/mobilize within 24 hours to an emergency request to perform any work listed on the bid items page / 10 points   | 8                                    | 5                                  | 10   | 5   |
| Financial Stability: Contractor shall provide either a Dun & Bradstreet report or a statement from the Contractor's bank verifying Financial Stability of Company. / 10 points   | 10                                   | 10                                 | 5  | 0   |
| Price / 40 points  | 35                                   | 38                                 | 29   | 40  |
| <b>Total / 100 Points</b>  | <b><u>93</u></b>                     | 88                                 | 69   | 55  |

**AWARD RECOMMENDATION**

***Roadway Electric, LLC***  
**Phoenix, AZ**

| Description  |
|--|
| Traffic Signal Maintenance Services per Terms and Conditions, Specifications and Pricing as offered<br><br><b>Annual Contract Amount: <u>\$704,000</u></b> |