



City Council Report

Date: April 21, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three (3)-Year Term Contract for LED Re-lamping Services for the
Transportation Department (**Citywide**)

Purpose and Recommendation

Council is requested to approve the Term Contract for LED Re-lamping Services as recommended. A committee representing Transportation and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposal from Contractors West, Inc. (a Mesa business) at \$159,500 annually, based on estimated requirements.

Background / Discussion

This contract will provide for contracted services to replace LED (light-emitting diode) traffic signal indications. LED indications are regularly replaced as they reach the end of their service life.

Staff from Transportation evaluated the proposals based on the elements: Program Description and Method of Approach; Qualifications; and Price. The highest scored proposal, Contractors West, Inc. is being recommended for award.

Contractors West, Inc. submitted a thorough proposal describing their experience and the large number of qualified, full-time employees that hold IMSA certification. They scored the highest in each criteria element except for Price. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$159,500 is available in the Transportation operating budget through Local Streets Sales Tax funding.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2014143

Vendors Registered on Bid List: Twenty (Three Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website

Downloads: Twenty-Six

Responses: Three

Local Consideration: Policy did not apply to this procurement for services.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

Proposals received on January 22, 2014:

Arizona Traffic Signal, Inc. – Phoenix, AZ \$146,825.00

Contractors West, Inc. – Mesa, AZ \$159,500.00 (Recommended)

TLL Electric, Inc. – Payson, AZ \$155,200.00

Proposal Scoring Results:

Elements / Possible Points	Contractors West, Inc. Mesa, AZ	TLL Electric, Inc. Payson, AZ	Arizona Traffic Signal, Inc. Phoenix, AZ
Program Description & Method of Approach / 30 points	27	17	0
Qualifications / 30 points	25	10	5
Price / 40 points	37	38	40
Total / 100 Points	<u>89</u>	70	45

AWARD RECOMMENDATION

***Contractors West, Inc.
Mesa, AZ***

Description
LED Re-lamping Services per #2014143 Terms and Conditions, Specifications and Pricing as offered Annual Contract Amount: <u>\$159,500</u>