



City Council Report

Date: April 21, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three (3)-Year Term Contract for Fire Hose for the Fire & Medical Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Fire Hose as recommended.

Fire & Medical and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidders, L.N. Curtis & Sons at \$60,500; and Municipal Emergency Services Inc. at \$10,500; for the total award of \$71,000 annually, based on estimated requirements.

Background / Discussion

This contract will provide fire hose for the Mesa Fire & Medical Department to use in fighting fires as well as for firefighter protection. Fire & Medical has standardized with the following hose manufacturers: Snap-Tite (5" LDH Supply Hose), Key (2 ½" Discharge Hose) and Ponn Conquest (1 ¾" Discharge Hose), no substitutions. These hoses will be used to replace the existing fire hoses that are removed from service due to age or failure to meet NFPA 1962 Standards during the annual testing. All fire hoses must meet the NFPA 1962 Standards during annual testing.

Compared to Municipal Emergency Services Inc.'s bid pricing for Item 6, Western States Fire Equipment is the lowest priced (\$0.80 cents less per year). Staff determined this is not a substantial savings due to the amount of time to process payments for a third vendor and accepting the bid would not be advantageous to the City.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$71,000 is available in the Fire & Medical operating budget.

Coordinated With

Fire & Medical, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014194

Vendors Registered on Bid List: Thirty (0 Mesa)

Advertising: Arizona Republic, Bid Net, Purchasing Website

Downloads: Seventeen

Responses: Four (including one, not advantageous for the City and one, non-responsive)

Local Consideration: Not applicable as there were no Mesa responses.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

March 20, 2014 Responses:

L.N. Curtis & Sons

Phoenix, AZ

Item No. 1 - \$32,400.00 (Recommended)

Item No. 2 - \$1,209.00 (Recommended)

Item No. 3 - \$9,400.00 (Recommended)

Item No. 5 - \$12,750.00 (Recommended)

Items 4, 6 and 7 – No Bid

Municipal Emergency Services Inc.

Southbury, CT

Item No. 4 - \$8,375.40 (Recommended)

Item No. 6 - \$940.80 (Recommended)

Item No. 7 - \$478.56 (Recommended)

Items 1, 2, 3 and 5 – No Bid

Freightliner, Sterling, Western Star of Arizona

dba Western States Fire Equipment

Tolleson, AZ

Item No. 4 - \$9,180.00

Item No. 6 - \$940.00

Item No. 7 - \$720.00

Items 1, 2, 3 and 5 – No Bid

Dana Safety Supply, Inc.

dba Dana Safety Supply Inc.

Greensboro, NC

Non-Responsive (Bid Armored Textile,
for all Item numbers; bid specified "No
Substitutions")

AWARD RECOMMENDATION

L.N. Curtis & Sons
Phoenix, AZ

Description
Items 1, 2, 3 and 4 per #2014194 Terms and Conditions, Specifications and Pricing as offered, including 8.3% sales tax
Annual Contract Amount: <u>\$60,500</u>

Municipal Emergency Services Inc.
Southbury, CT

Description
Items 4, 6 and 7 per #2014194 Terms and Conditions, Specifications and Pricing as offered, including 5.6% use tax
Annual Contract Amount: <u>\$10,500</u>

Total Contract Award: <u>\$71,000</u>
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