



City Council Report

Date: April 21, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three (3)-Year Term Contract for New and Replacement Fire Apparatus Intercom Equipment for the Fire & Medical Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for New and Replacement Fire Apparatus Intercom Equipment as recommended.

Fire & Medical, Communications and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Creative Communications Sales & Rentals, Inc. at \$91,000 annually, based on estimated requirements.

Background / Discussion

This contract will provide for the supply of fire apparatus intercom equipment manufactured by Setcom™ Corporation.

Fire & Medical and Communications currently maintain the City's fire engines, command vehicles, and fire support vehicles which uses a combination of different manufacturers' intercom/radio interface equipment. The departments have determined it to be in the best interest of the City to standardize the equipment to a single manufacturer's product. This would reduce the amount of spare parts inventory needed to service Fire & Medical's vehicles and over time, standardize the equipment across all units in the Fire & Medical's fleet. The equipment manufactured by Setcom Corporation was selected as the standard brand for this effort.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$91,000 is available in the Fire & Medical and Communications budgets. New equipment purchases will be funded by Fire & Medical. Replacement purchases will be funded by Communications.

Coordinated With

Fire & Medical, Communications and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014183

Vendors Registered on Bid List: 141 (Seven Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: Eighteen

Responses: Two

Local Consideration: Not applicable as there were no Mesa responses.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewal subject to future Council consideration

Pricing Available to Other Cooperative Agencies: Yes

February 27, 2014 Responses:

Creative Communications Sales & Rentals, Inc. Phoenix, AZ	\$84,019.95 (Recommended)
TJ Radio Inc. dba Air Comm Phoenix, AZ	\$88,955.50

AWARD RECOMMENDATION

Creative Communications Sales & Rentals, Inc.
Phoenix, AZ

Description
Setcom™ Fire Apparatus Intercom Equipment per Terms and Conditions, Specifications and Pricing as offered, including 8.3% sales tax
Annual Contract Amount: <u>\$91,000</u>