



# City Council Report

**Date:** April 7, 2014  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three (3)-Year Term Contract for Phlebotomy Services for the Police Department (**Citywide**)

## Purpose and Recommendation

Council is requested to approve the Term Contract for Phlebotomy Services as recommended.

Police and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Desert Testing Services, LLC (a Mesa business) at \$135,000 annually, based on estimated requirements.

## Background / Discussion

The contract will provide phlebotomist services as required by the Police Department. Technicians will draw blood samples from suspected impaired motor vehicle operators and or persons involved in other criminal investigations. Additional services such as urine sampling and exposure draw and delivery of samples to a laboratory for testing may be required. Work may be performed at the Mesa Police Department (PD), at DUI sobriety checkpoints, special events within Mesa City limits, the metropolitan Phoenix area, any location in the City of Mesa, or any Mesa PD facility.

The bid specifications require the technicians to be registered/licensed in the State of Arizona, if such registration/license is normally required. Technicians must have a current Certificate of Phlebotomy from a recognized learning institution or an RN, or LPN must perform all blood draws.

Desert Testing Services has provided phlebotomy services (Contract 2010208) to the City for the past three years. The City has been satisfied with this vendor's performance. Their bid pricing is competitive and lower priced than the second bidder, for most of the services offered.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## Fiscal Impact

The total amount of \$135,000 is available in the Police Department's operating budget.

## Coordinated With

Police and Purchasing

### **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014138

Vendors Registered on Bid List: Five (Four Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: Eighteen

Responses: Two

Local Consideration: Both responses received are from Mesa bidders, and the lowest, responsive and responsible bidder is being recommended for award.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewal subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **January 30, 2014 Responses:**

Desert Testing Services LLC Mesa, AZ	\$134,852.50 (Recommended)
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VersoGenics dba Comforce Mesa, AZ	\$194,815.00
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### **AWARD RECOMMENDATION**

***Desert Testing Services LLC***  
**Mesa, AZ**

Description
Phlebotomy Services per Solicitation No. 2014138
<b>Annual Contract Amount: <u>\$135,000</u></b>