



City Council Report

Date: April 7, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Dollar Limit Increase to the Term Contract for Fire Protective Clothing for the Fire & Medical Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve a dollar limit increase to the Term Contract for Fire Protective Clothing as recommended.

Fire & Medical and Purchasing recommend authorizing a dollar limit increase with United Fire Equipment Company at \$150,000, from \$220,000 to \$370,000, based on estimated requirements.

Background / Discussion

This contract provides fire protective clothing (turnout coats and turnout pants) for approximately 400 fire personnel for firefighting operations where there is a threat of fire, or when certain physical hazards are likely to be encountered during non-fire related rescue operations, emergency medical operations, and victim extrication. Fire protective clothing is purchased on an as-needed basis during the contract period.

The fire protective clothing specified meets the National Fire Protection Association (NFPA) Standard. Its materials have been extensively tested and approved for use by the Mesa Fire Department's Technology Advancement Group (TAG). The materials, fabric, special product features, sizes, pattern, and colors have been selected because they have proven to be the most effective in training and emergency field operations.

The increase is needed to purchase two sets of turnouts for eighteen firefighter recruits that started the academy in early March. The original contract amount included turnout sets for ten firefighters. The City hired twenty-seven firefighter recruits this fiscal year.

Replacement of turnout clothing is also required due to unanticipated failure (liner delamination) during advanced inspections, occurring in garments that are eight and nine years of age. Repairs cannot be performed and must be replaced per NFPA1851. Additionally, 32% of the current turnout gear is eight to ten years of age. The increase will allow Fire & Medical to continue to replacement of turnouts that are older than ten years per NFPA1851.

On August 23, 2010, Council approved the initial three-year contract with renewal options; on May 6, 2013, authorized the dollar limit increase of \$70,000; and on August 26, 2013, authorized a one-year renewal to United Fire Equipment Company.

Alternatives

Council may choose not to authorize the increase and new bids will be obtained.

Fiscal Impact

The total amount of \$370,000 is available in the Fire & Medical operating budget.

Coordinated With

Fire & Medical and Purchasing

PURCHASING INFORMATION

Action: Dollar Limit Increase

Procurement Type: Request for Proposals

Solicitation Number: 2010155

Responses Received: Two

Renewal Term (1st year): 9/1/2013 through 8/31/2014

Renewal Terms Remaining: One-year renewal subject to future Council consideration.

June 2010 Proposal Results:

Element	Maximum Points	United Fire Equipment	L. N. Curtis
Comfort and Fit	15	15	0
Feature Functionality	15	15	8
Garment Movement	15	15	8
Drag Rescue Device (DRD)	12	8	12
Quality	10	10	10
Compliance to Specifications	10	9	7
Customer Service	8	7.80	6.60
Warranty	5	5	5
Tracking System Label and Packaging	5	5	5
Total Technical Points	95	89.80	61.60
Total Pricing Points	5	5	4.65
Total Overall Points	100	94.80	66.25

DOLLAR LIMIT INCREASE RECOMMENDATION

United Fire Equipment Company
Tucson, AZ

Description	
Fire Protective Clothing per Standard Terms and Conditions, Specifications and Pricing as offered	
Renewal Award 8/26/2013 (9/1/2013 through 8/31/2014)	
Current Limit (9/1/2013 through 8/31/2014)	\$220,000.00
Increase Request 4/7/2014	<u>\$150,000.00</u>
New Annual Contract Amount (through 8/31/2014)	<u>\$370,000.00</u>